

Теория решения изобретательских задач

# Establishing TRIZ in BAE Systems



O  FORD  
CREATIVITY

# SOCIETY FOR ASKING STUPID QUESTIONS

EXCUSE ME, IS THIS  
THE SOCIETY FOR  
ASKING STUPID  
QUESTIONS?

Please ask  
questions,  
there are no  
stupid ones

# The international and successful BAE Systems describe themselves as

global defence and security company employing around  
100,000 people worldwide.

Our wide-ranging products and services cover air, land and  
naval forces, as well as advanced electronics, security,  
information technology, and support services'

# 1998 TRIZ Workshop in the Directors Box of the Reebok Football Stadium



# BAE TRIZ Kick started .....

- TRIZZING of 1000 ++ BAE Systems' engineers
- Solving of difficult problems – many case studies
- Development of Practical TRIZ Training (5 days)
- Geographic variability and fixity (Global good venues)
- Humour (new version of 40 Principles)
- TRIZ easily available to everyone
- Football themes for Oxford Creativity...

# Football theme for Oxford Creativity



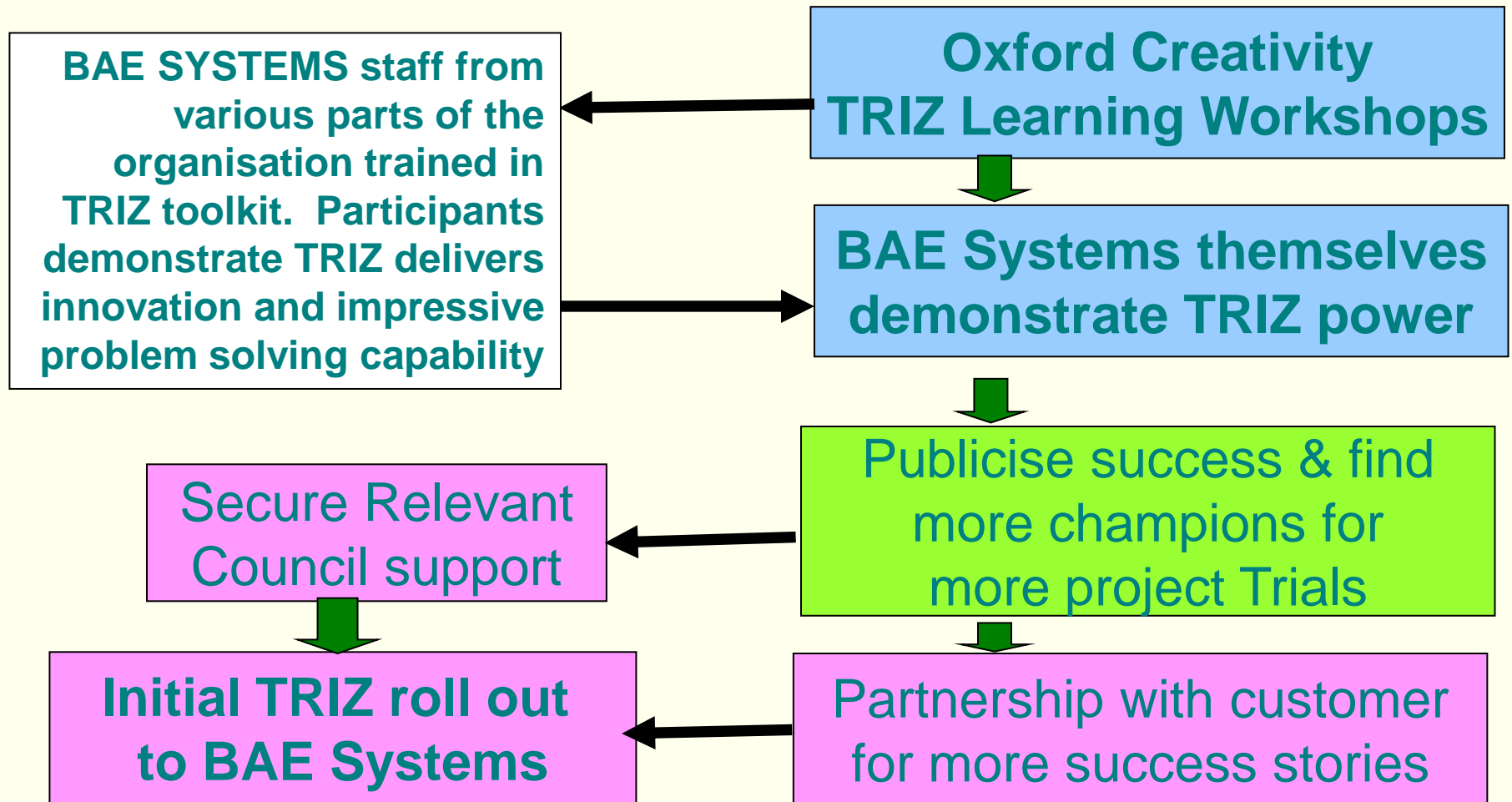
# BAE SYSTEMS in 1998

- Sales - £12.2bn
- Turnover - £9.6bn
- Order book - £41.0bn
- More than 100,000 employees world wide
- Customers in more than 80 countries
- No. 1 defence exporter world wide
- No. 3 defence company world wide
- Needed average £34 million of orders every day to stand still....



# 1998 Plan for TRIZ in BAE Systems

## The First 'TEST'



# WHO was INVOLVED?

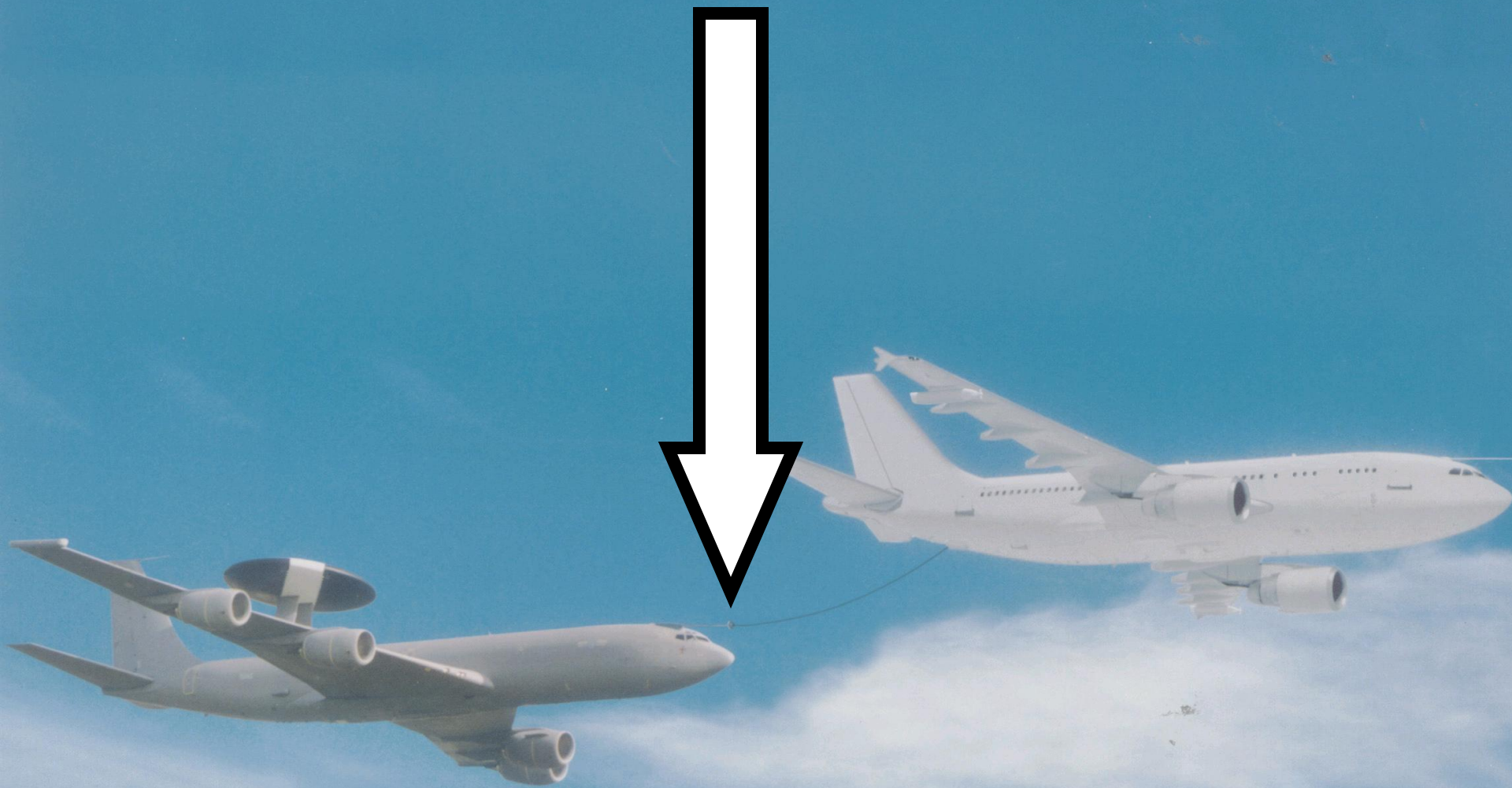


# Some Problems Tackled

- Next generation submarines
- Weapons systems
- Escape systems from submarines
- Aircraft training systems optimum locations
- Location of airports in remote locations
- Management of airports
- Design of aircraft components
- Persuading UK Government to change/clarify the regulations for aircraft maintenance for Royal Air Force
- Innovation Culture change for processes and non-TRIZ toolkits
- and many, many more....



# 1999 -Regional Aircraft Cabin Air Quality



**1999 Future Strategic  
Tanker Aircraft**

# FSTA Re-fuelling Drogue



## The Challenge/ Contradiction:

Devise an autonomous Refuelling Drogue that is stable in space during air to air refuelling but can be easily manoeuvred.

## TRIZ Tools Applied to Challenge:

- Ideality & Ideal Outcomes
  - Smart Little People
  - Contradictions
- Mobilising Resources
  - Functional Analysis
  - Standard Solutions

## Smart Drogue:

One of 8 concepts developed using TRIZ.

(Patent applied for by Aircraft Services Group - Woodford.)

# Anticipated Benefits of TRIZ Success TRIZ in large companies

Helps everyone understand and solve difficult problems

Saves money

Everyone can be more creative / innovative

Enables knowledge and solution sharing

Makes the most of their Clever engineers

# Unanticipated Benefits of TRIZ Success TRIZ in large companies

Everyone  
speaks the  
same problem  
solving  
language

Happy &  
Productive  
teams

Much  
Better  
solutions

Lots of fun and  
laughter

Solves  
Management  
problems

**Making it  
easily and  
quickly  
accessible to  
everyone**

**Ideas from  
the whole  
team –  
Establish  
'Bad  
Solutions'  
Culture**

**Adding to  
the more  
famous and  
well  
established  
toolkits**

**Establishing**

**TRIZ**

?



# Making TRIZ easily accessible

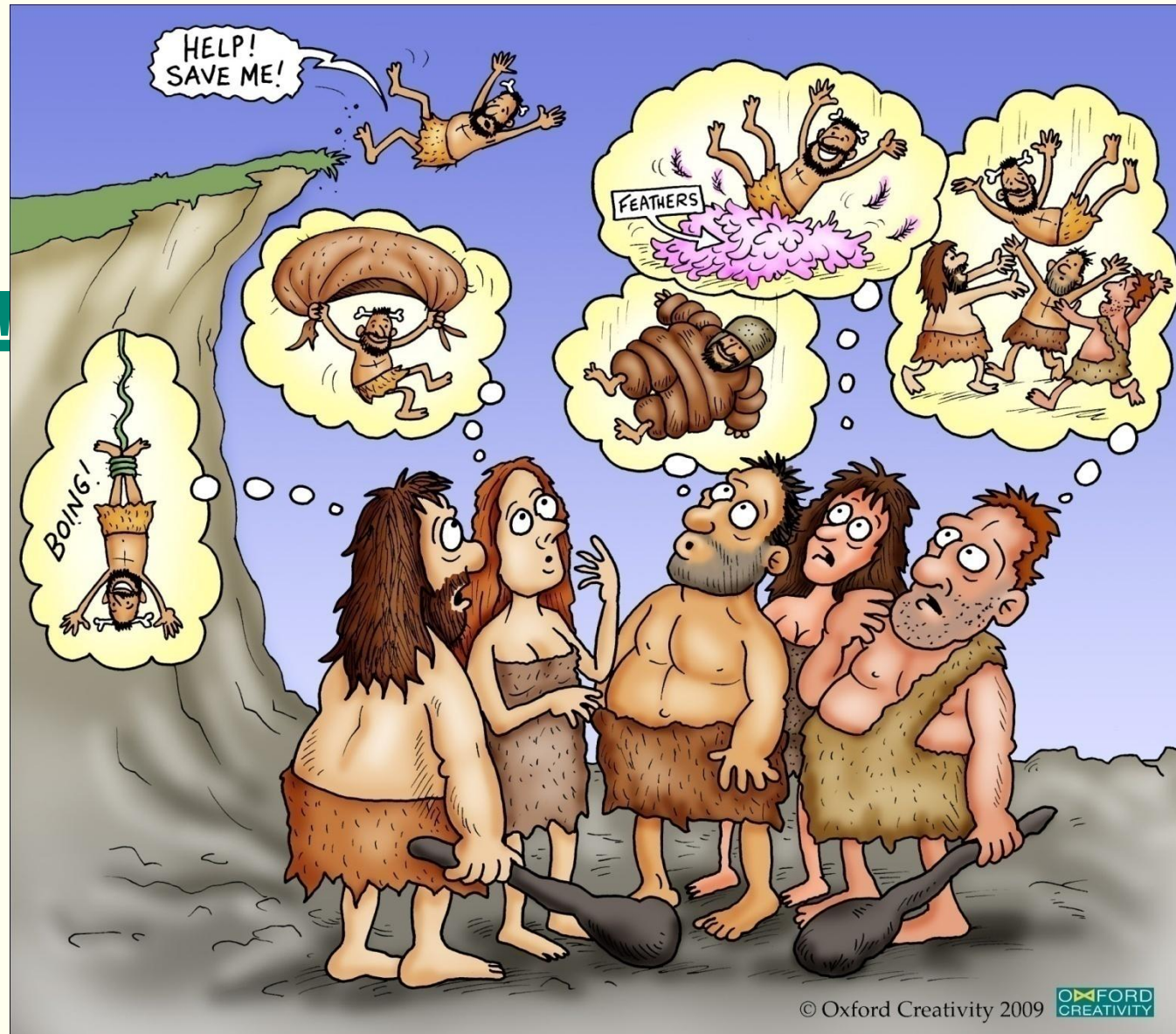
- After the 'TEST' - BAE Systems made Oxford Creativity TRIZ learning workshops universally available. Also **practical problem solving** as well as IP, clear thinking and innovation skills.
- TRIZ Intranet available to everyone for problem sharing, information, TRIZ community and confidential case studies
- A university research project evaluated the high effectiveness of TRIZ in Rolls-Royce (and BAE Systems). This has been continued by Lilly of Oxford Creativity .....

# Oxford Creativity

- We had to find out what worked
- We only had 5 days to teach TRIZ
- We found one basic approach which makes very TRIZ session work....

Faced with  
PROBLEMS!

Everyone  
thinks  
of  
answers  
FAST!





Everyone enjoys  
jumping to solutions!

Once I see **my solution**  
I can't see anything else

**My solution** came from **my**  
creativity and **my** experience and  
**my** genius

I love my solution

# Park all ideas as they occur

We all love our own Solutions  
- my ugly baby - my bad solution

Once I see **my solution** I can't see anything  
else – so we ask you to park your idea

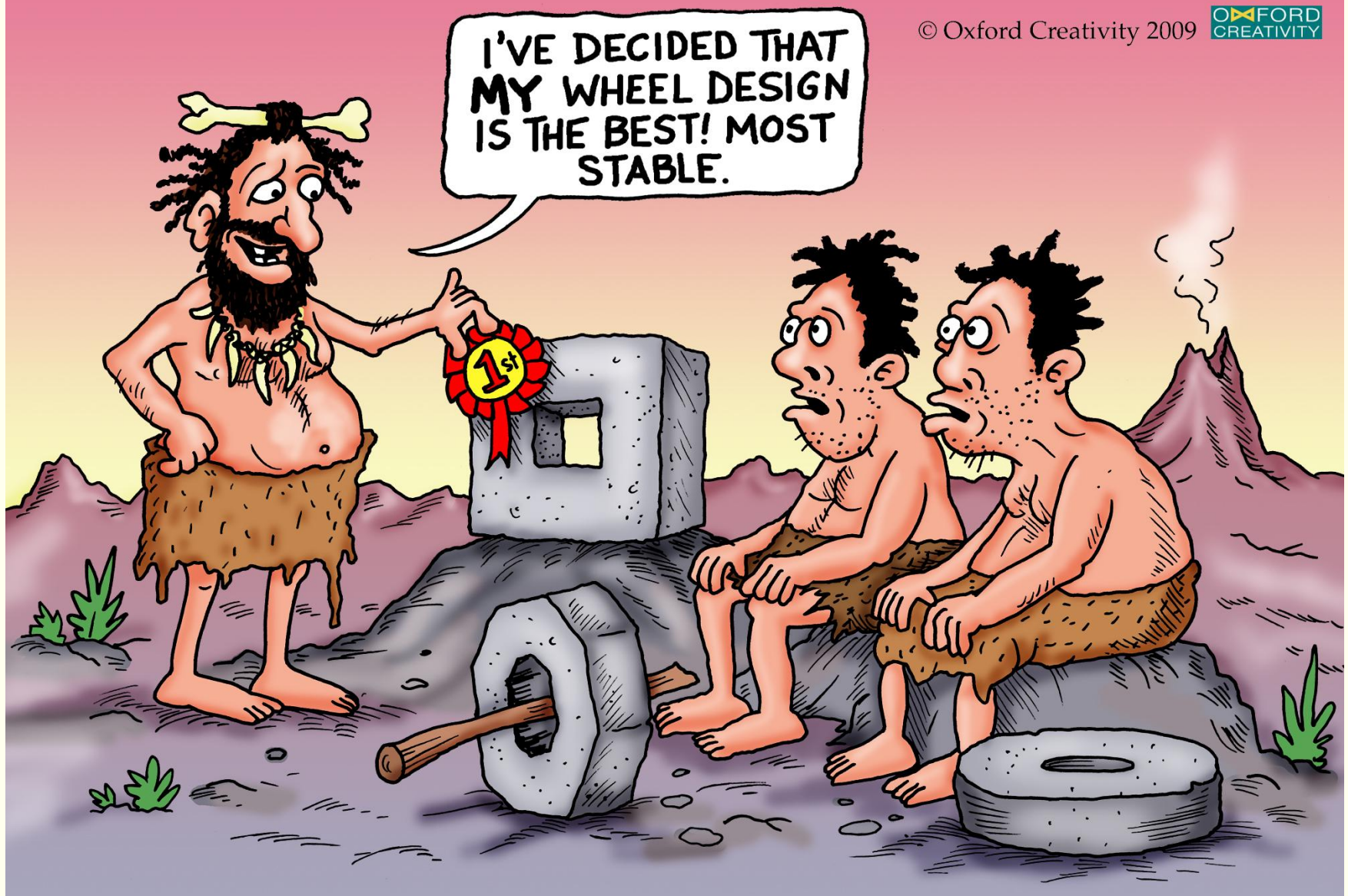
Parking ideas will keep everyone engaged  
with the process – keep listening

Parking ideas helps you briefly let go of your  
solution ( & frees your brain for the next ones)

Bad Solution Park

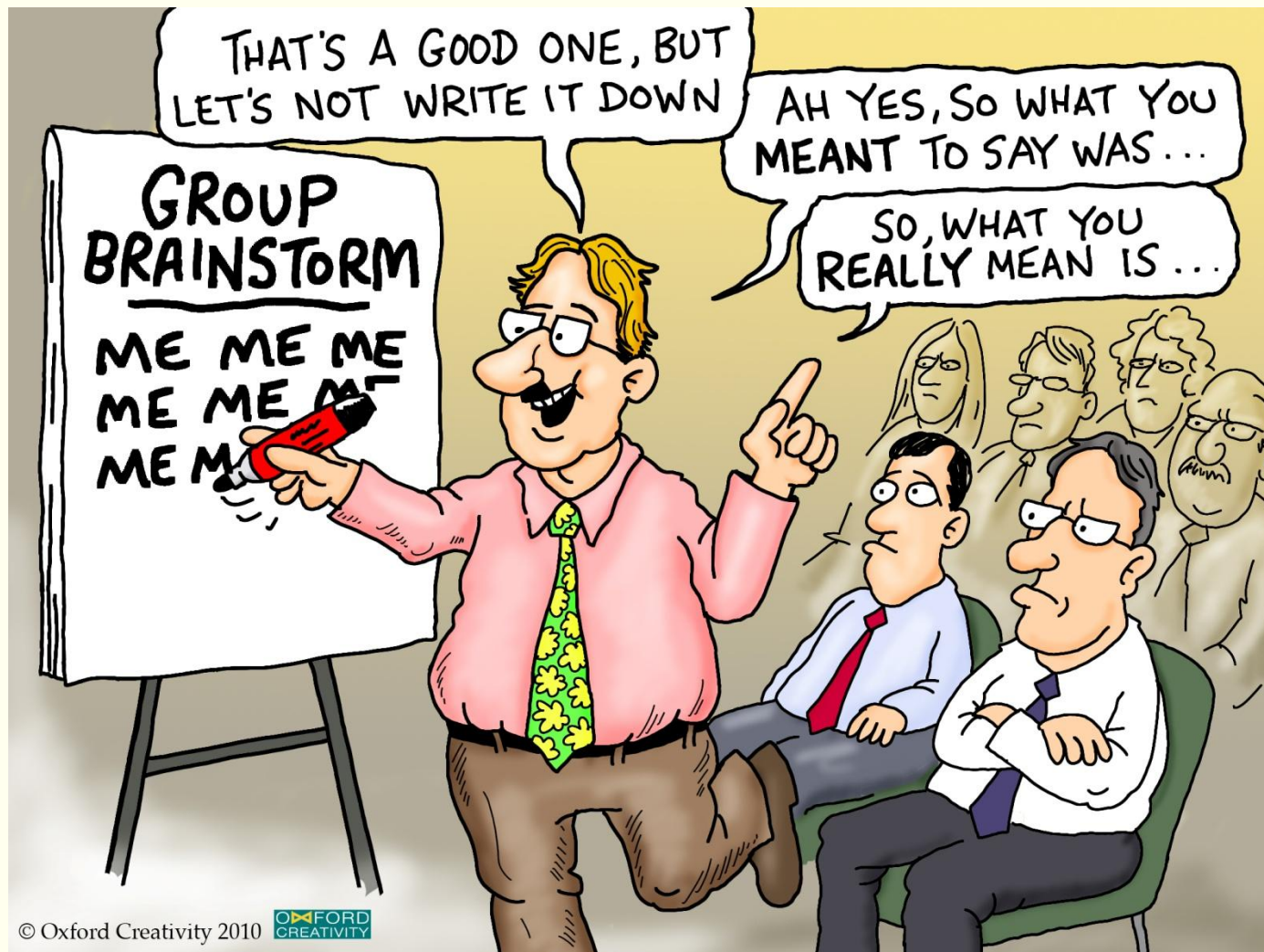


**Using post-it notes and a Bad Solution Park  
allows EVERYONE to contribute**



## Fighting for your Solution

# Don't stop Brainstorming this is the start of TRIZ BUT Beware of non TRIZ Facilitators



# Oxford Creativity KISS

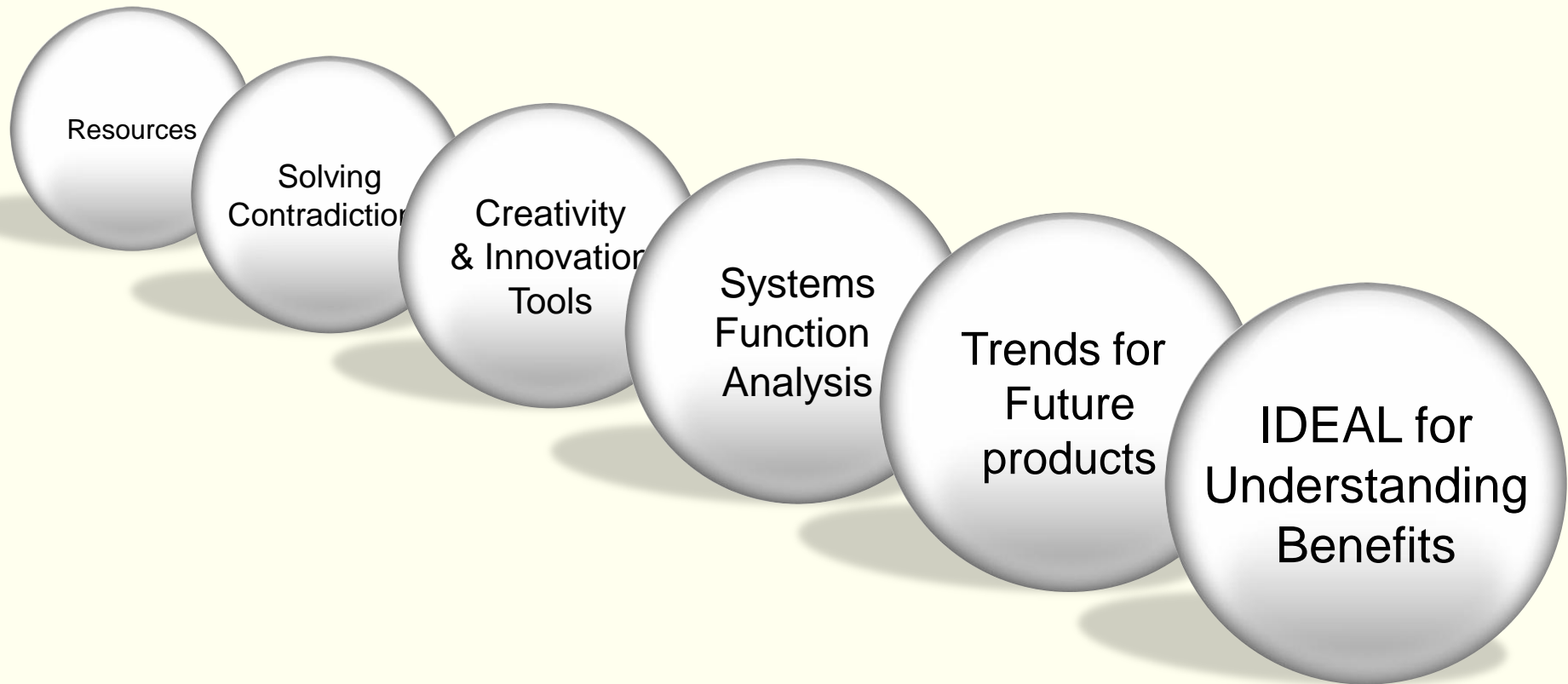
- TRIZ for BAE Systems (5 days is not a Phd in TRIZ)
- Simple
- Rigorous
- Fun
- International
- Flexible
- Confident

# Good Materials /Trainers /Rooms

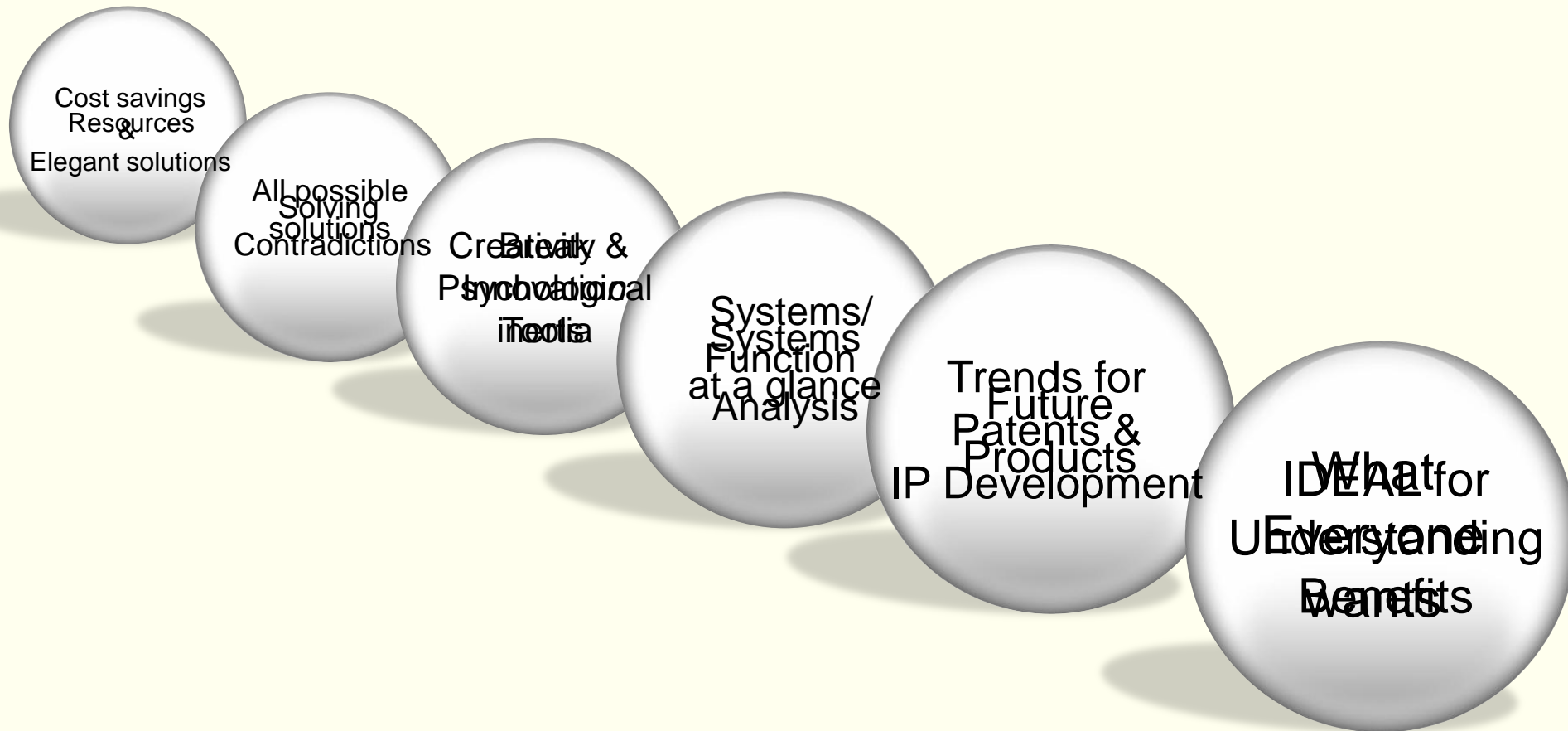
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# Five day TRIZ Workshop



# Five day TRIZ Workshop



# Problem Definition & Problem Solving



# Make it Easy to Understand & Accessible

TRIZ has all recorded solutions distilled into 4 simple lists

**40**

**Inventive  
Principles**

**8**

**Trends of  
Technical  
Evolution**

**76**

**Standard  
Solutions**

24 for Harms  
35 for Insufficiency  
17- for detection &  
measurement

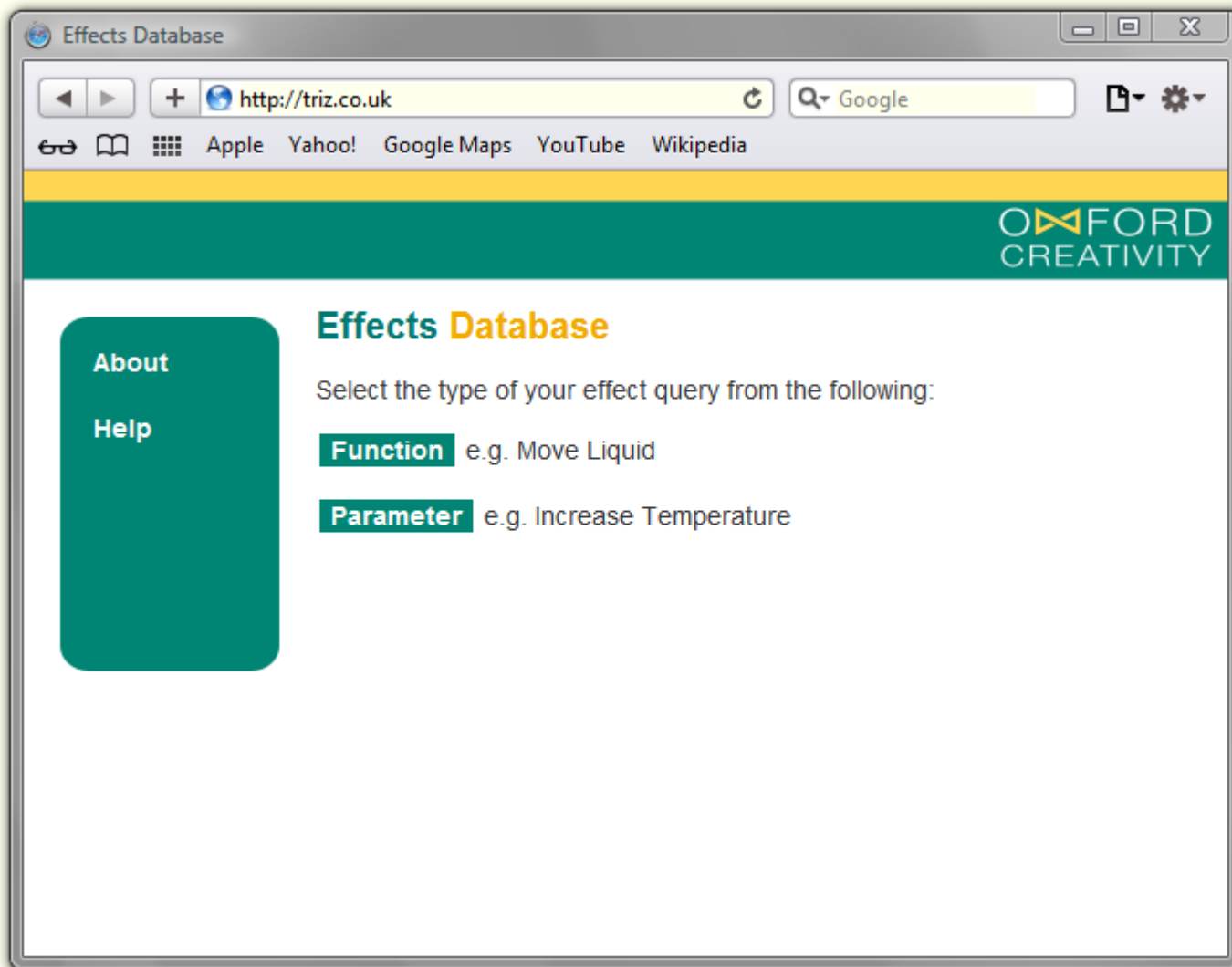
**2,500 (?)**

**engineering &  
scientific  
concepts**

arranged as  
questions and  
answers

**Get all the materials right both before / during / after**

# Oxford Creativity TRIZ Effects Database



Absorption (physical)  
 Acoustic Cavitation  
 Adsorption  
 Advection  
 Aeration  
 Aerosol  
 Angular Momentum  
 Antibubble  
 Archimedes' Screw  
 Archimedes' Principle  
 (Buoyancy)  
 Barus Effect  
 Bernoulli Effect  
 Boiling  
 Boundary Layer  
 Brownian Motion  
 Brownian Motor  
 Capillary Action  
 Capillary Condensation  
 Capillary Evaporation  
 Capillary Porous  
 Material  
 Capillary Pressure  
 Capillary Wave Effect  
 Cavitation  
 Centrifugal Force  
 Chromatography  
 Coanda Effect  
 Colloid  
 Compression  
 Conic Capillary Effect  
 Convection  
 Converse Piezoelectric  
 Effect  
 Coriolis Force

Creaming  
 Cyclone Separation  
 Desiccant Material  
 Desiccation  
 Diamagnetism  
 Diffusion  
 Displacement  
 Distillation  
 Ekman layer  
 Elasticity  
 Electric Field  
 Electro-Osmosis  
 Electrohydrodynamics  
 Electrolysis  
 Electromagnet  
 Electromagnetic Stirring  
 Electromechanical Film  
 Electro-osmotic Pump  
 Electrophoresis  
 Electrostatic Deposition  
 Electrostatic Induction  
 Electrostatics  
 Electrowetting  
 Evaporation  
 Explosion  
 Fan  
 Ferrofluid  
 Ferromagnetism  
 Fluid Hammer  
 Fluid Spray  
 Foam  
 Foil (fluid mechanics)  
 Force  
 Forced Convection  
 Free Convection

Free Fall  
 Freeze Drying  
 Funnel  
 Gel  
 Gravitation  
 Gravitational  
 Convection (non heat)  
 Harmonic Oscillator  
 Heat Engine  
 Heat Pipe  
 Hydraulic Jump  
 Hydraulic Ram  
 Hydrodynamic  
 Cavitation  
 Impact Force  
 Impeller  
 Inertia  
 Injector  
 Ion Exchange  
 Ionisation  
 Jet  
 Kármán Vortex Street  
 Kaye Effect  
 Leidenfrost Effect  
 Liquid Membrane  
 Lorentz Force  
 Lotus Leaf Effect  
 Magnetic Field  
 Magnetism  
 Magnetoelastic Effects  
 Magnetohydrodynamic  
 Effect  
 Magnetostriction  
 Magnus Effect  
 Marangoni Effect

Mechanical Force  
 Mechanocaloric Effect  
 Microelectromechanical  
 Systems  
 Mixed Convection  
 Negative Thermal  
 Expansion  
 Nuclear Fission  
 Onnes Effect  
 Optical Tweezers  
 Opto-hydraulic Effect  
 Osmosis  
 Pascal's Law  
 Peristaltic Pump  
 Permeation  
 Pervaporation  
 Photophoresis  
 Piezoelectric Effect  
 Porosity  
 Pressure Gradient  
 Pump  
 Rayleigh-Bénard  
 Convection  
 Reaction (physics)  
 Resonance  
 Reverse Osmosis  
 Rocket  
 Rollin Film  
 Screw  
 Shock Wave  
 Sol  
 Soliton  
 Solvation  
 Sorption  
 Sound

Stirring  
 Supercavitation  
 Supercritical Drying  
 Superfluidity  
 Surface Acoustic Wave  
 Surface Tension  
 Siphon  
 Temperature Gradient  
 Tesla Turbine  
 Thermal Contraction  
 Thermal Expansion  
 Thermo-capillary  
 Convection  
 Thermomagnetic  
 Convection  
 Thermomechanical  
 Effect  
 Thermophoresis  
 Thermosyphon  
 Thixotropy  
 Transpiration  
 Turbine  
 Turbulence  
 Ultrasonic Capillary  
 Effect  
 Ultrasonic Vibration  
 Vacuum  
 Venturi Effect  
 Vibration  
 Weightlessness  
 Weissenberg Effect  
 Wetting  
 Wind

**(160 answers)**



- Home
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- About TRIZ
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- Effects Database**
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## TRIZ: Turns Good Engineers into Great Engineers

**Oxford Creativity** will show you how to be innovative and solve your problems systematically with TRIZ. We will help you nurture, develop and sustain a culture of creative innovation with your organisation.

### TRIZ (Theory of Inventive Problem Solving)

was created by engineers, for engineers (so we can be confident that it works) and it works for everyone. TRIZ is a problem solving toolkit; the principal TRIZ tools direct us to find all the ways of solving a problem, to find new concepts and the routes for developing new products. TRIZ offers systematic innovation; by learning TRIZ and following its rules we can accelerate creative problem solving for both individuals and project teams.



Why use  
TRIZ?

Why use  
Oxford  
Creativity?

Innovation  
& Strategy

What is  
TRIZ?

What we  
Deliver

TRIZ  
Problem  
Solving

The TRIZ  
tools and  
process

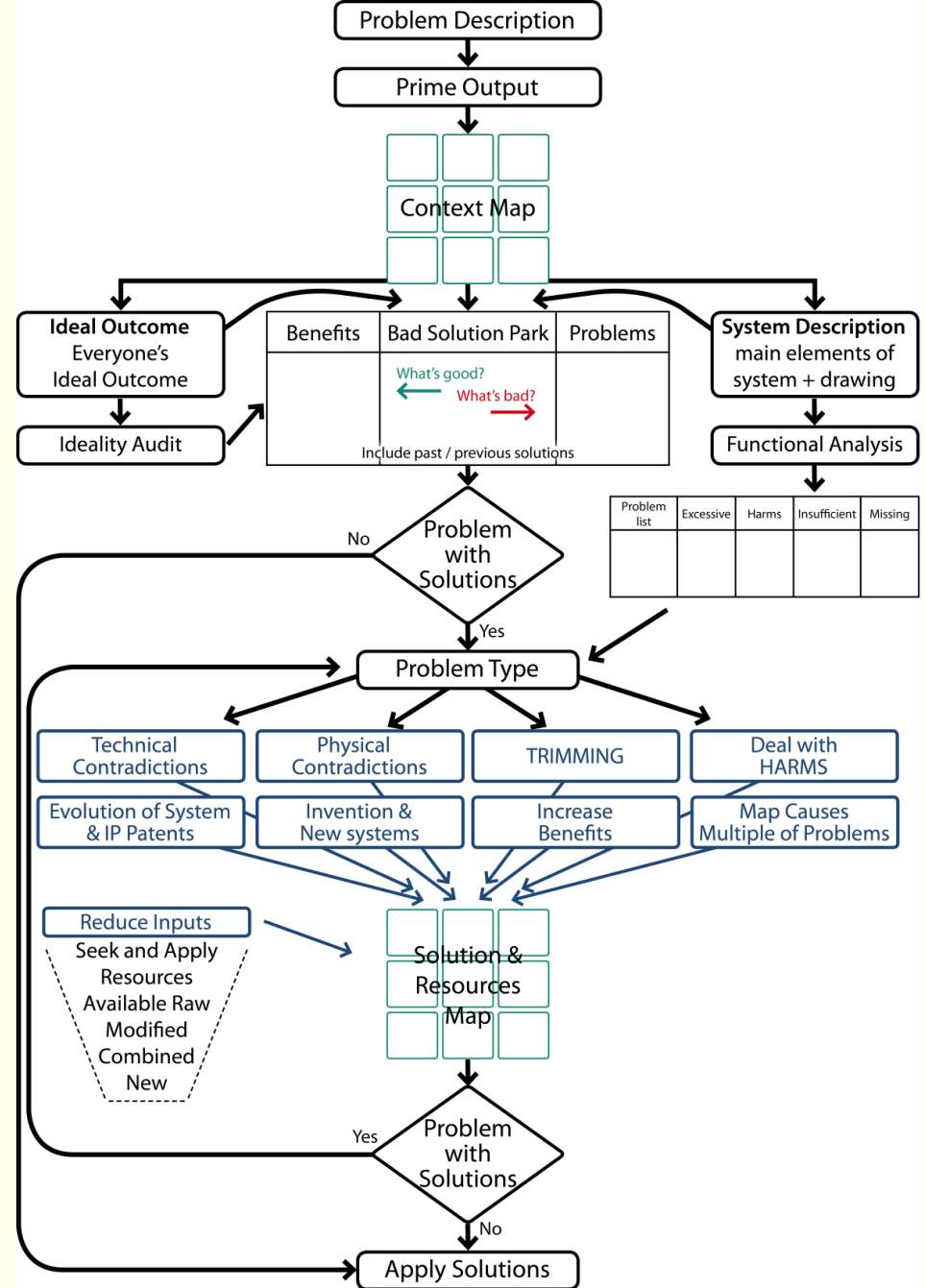
The  
Oxford  
Creativity  
Team

TRIZ  
workshops

# Problem definition steps

&

# Problem Solving



# Get the TRIZ logic right - Problems are just gaps between benefits & systems

BAD Solutions offer an intuitive, clever but very quick analysis of both the **SYSTEM & REQUIREMENTS**

**Ideality Requirements**  
Everyone's Benefits & acceptable costs & harms (constraints)



TRIZ Fast thinking to close the gaps

Don't get lost in irrelevant detail  
**KEEP** sight of the problem context & high level issues

**Current System**  
functions features & resources

# Defining requirements accurately is critical to finding the right system

I THOUGHT YOU SAID THEY HAD A CELEBRITY CHEF



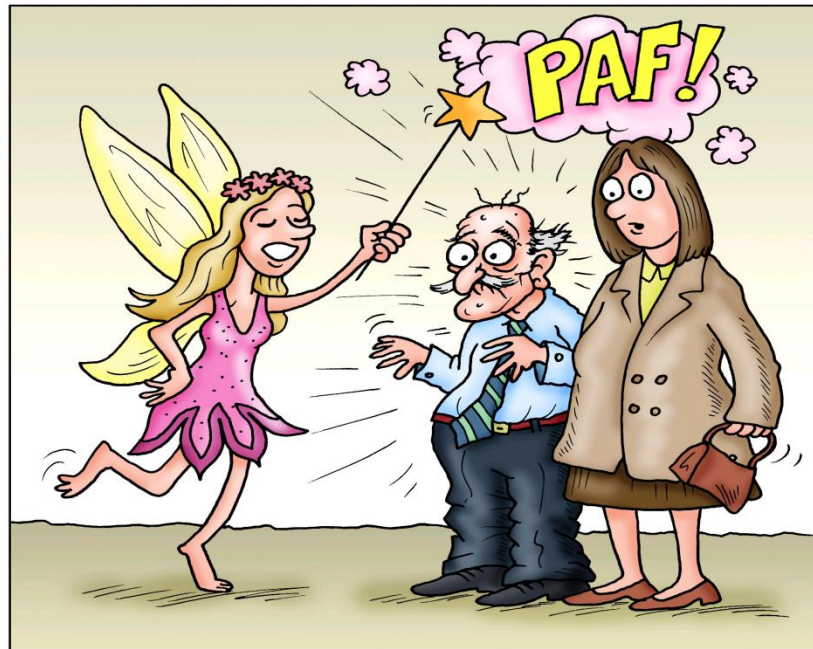
**Ideality  
Requirements**

Everyone's Benefits  
& acceptable  
costs & harms  
(constraints)

**Proposed or  
Current**

**System**

functions features  
& resources



# Premature Solutions

Define  
exactly what  
you want

# Publicise Success



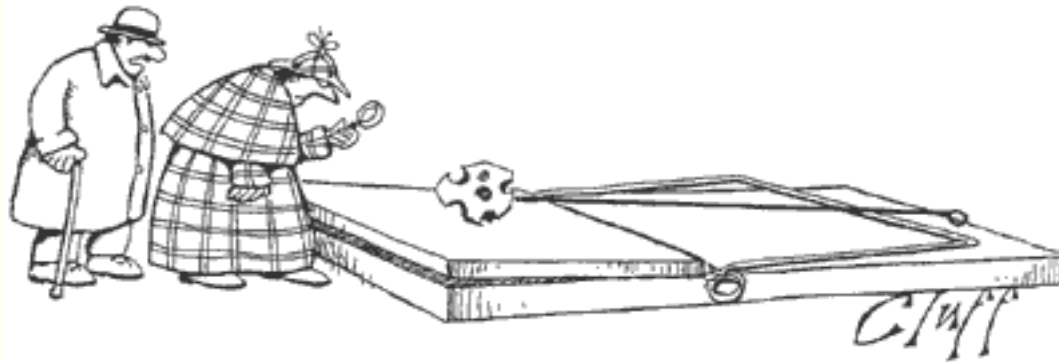
Write Case studies

Make available TRIZ Facilitation Guides

Use Innovation competitions -The first two problems described won the BAE Systems Chairman's Innovation award

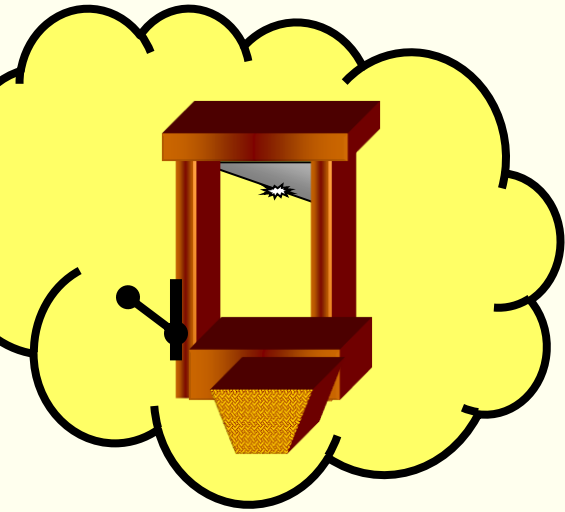
# Providing Good TRIZ and telling everyone about it is not enough

“If a man write a better book,  
preach a better sermon,  
or make a better mousetrap than his neighbour,  
tho’ he build his house in the woods,  
the world will make a beaten path to his door” Ralph Waldo Emerson




*“Careful, Holmes – it may be a trap”*

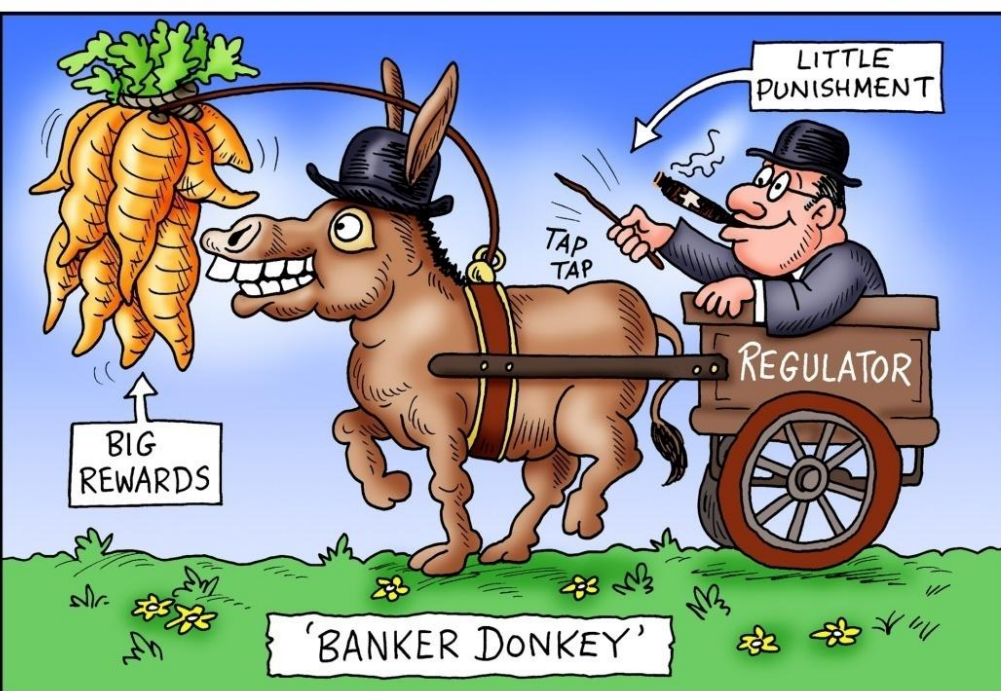
# They must **WANT** to use TRIZ too!



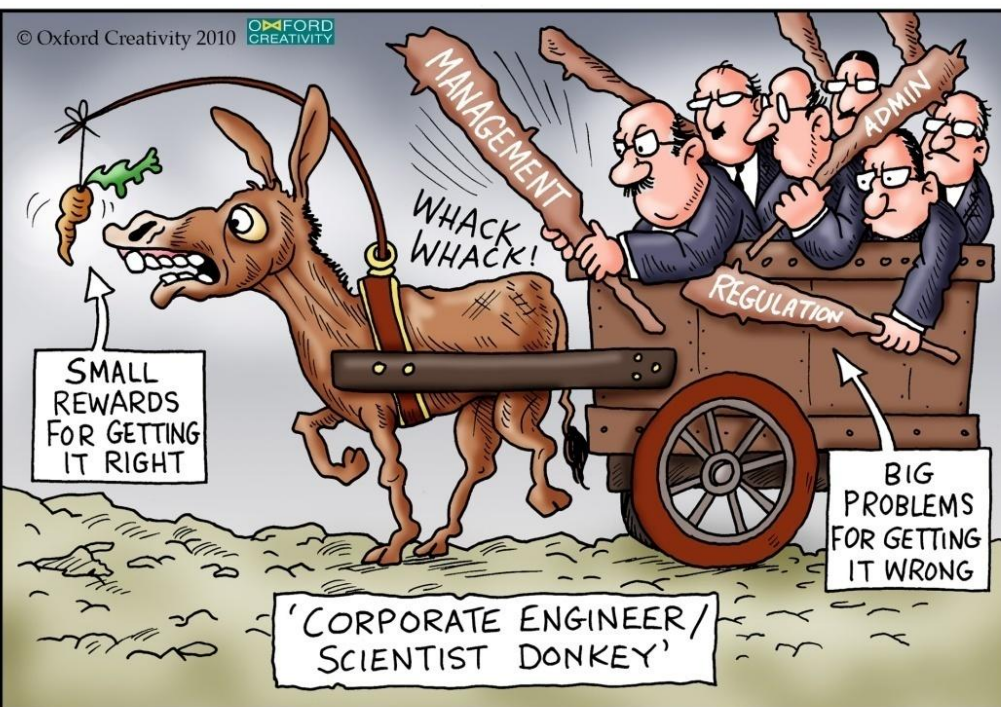
“It is not sufficient to build a better mouse trap  
you have got to sincerely want to kill mice” Bill Reichart



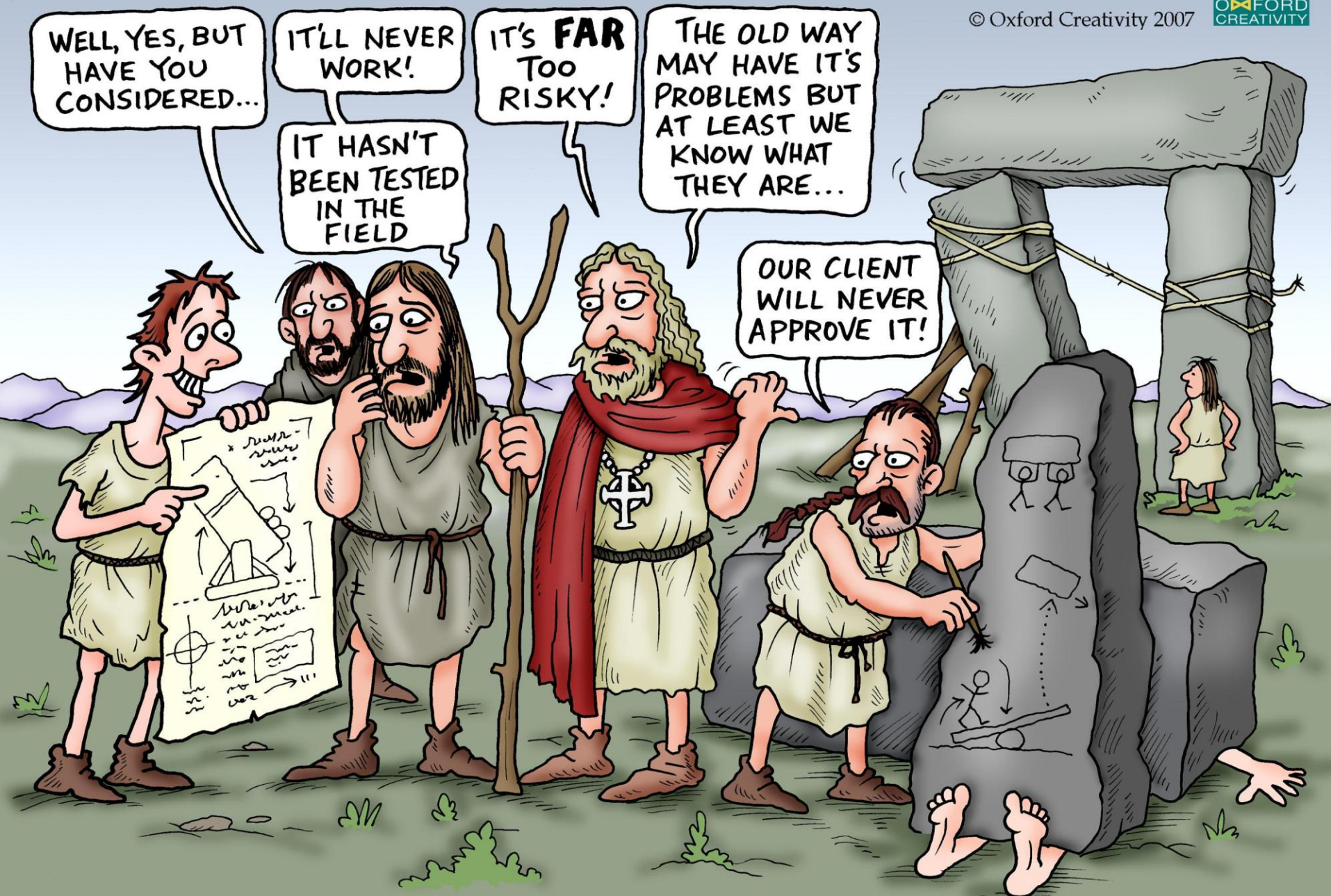
**Making TRIZ easily,  
consistently & quickly  
accessible to everyone  
(100,000 people)  
in BAE Systems**



# Tackle the Culture

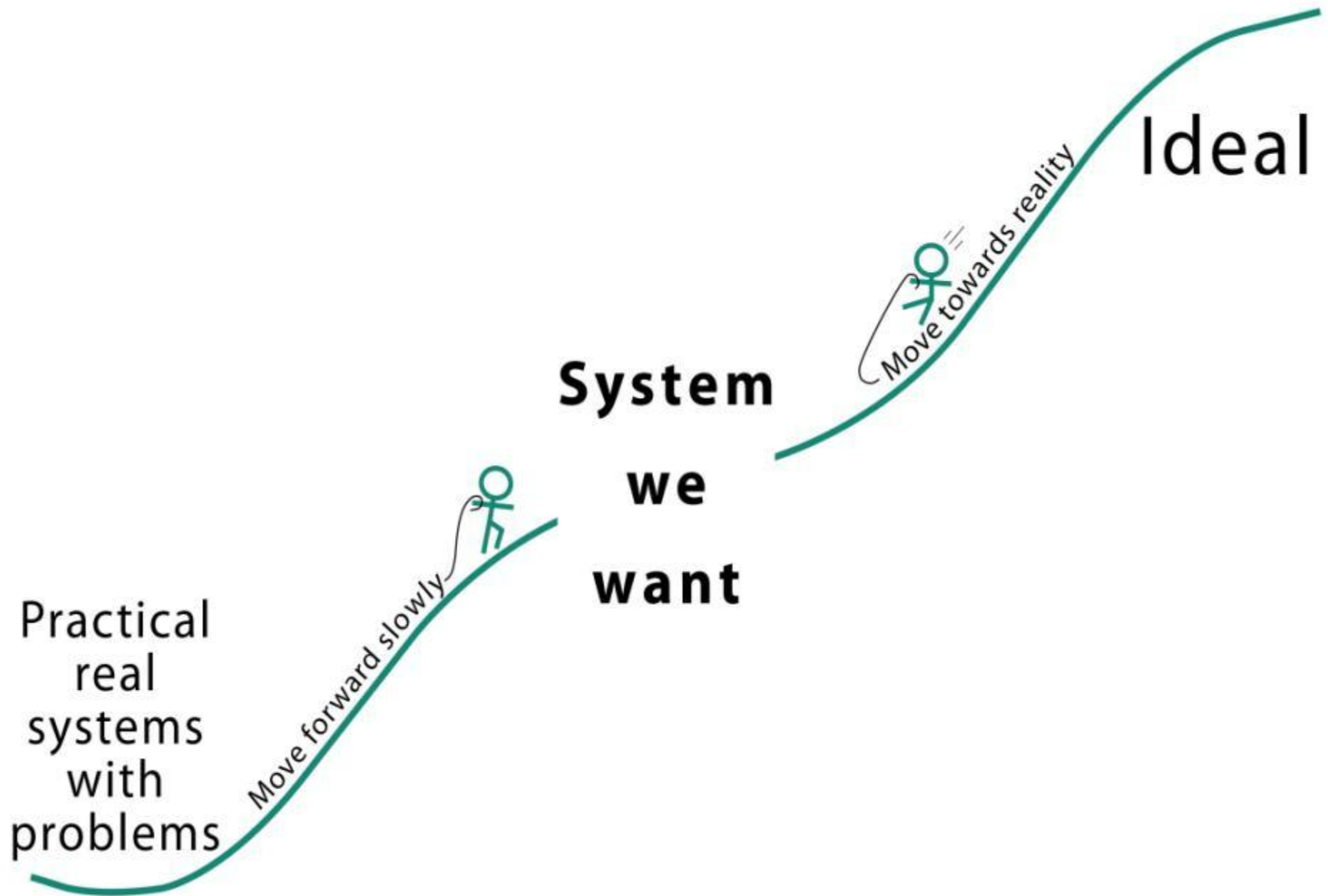


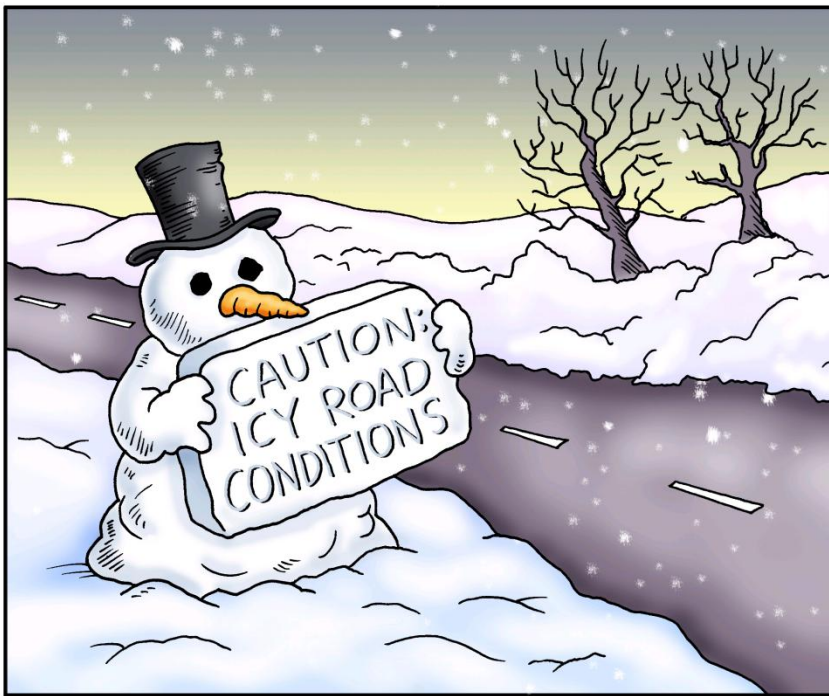
# Rewards for Innovation?



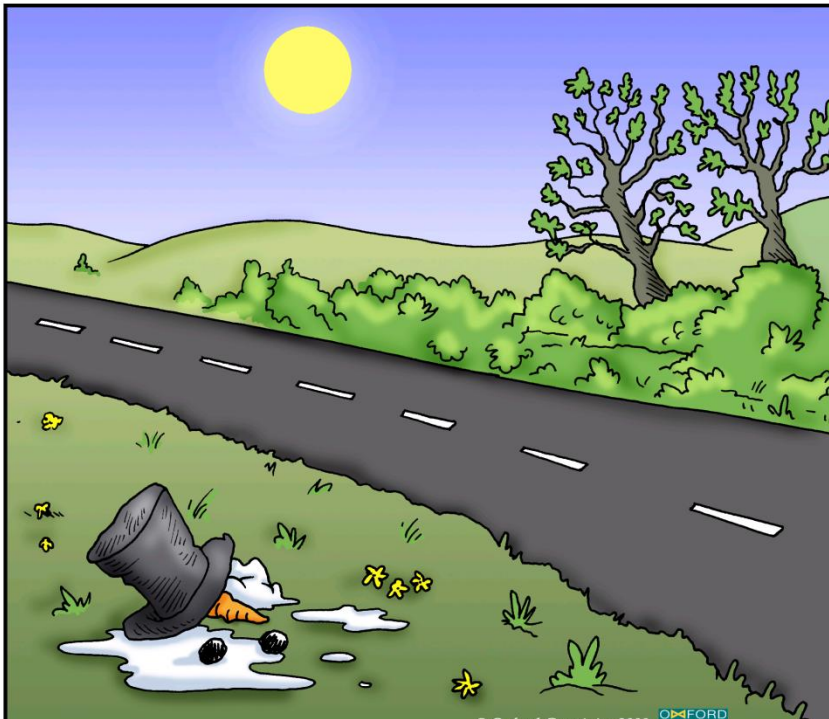
# Use TRIZ

- What's the IDEAL?
- Locate and mobilise Resources
- Think in Time and Scale





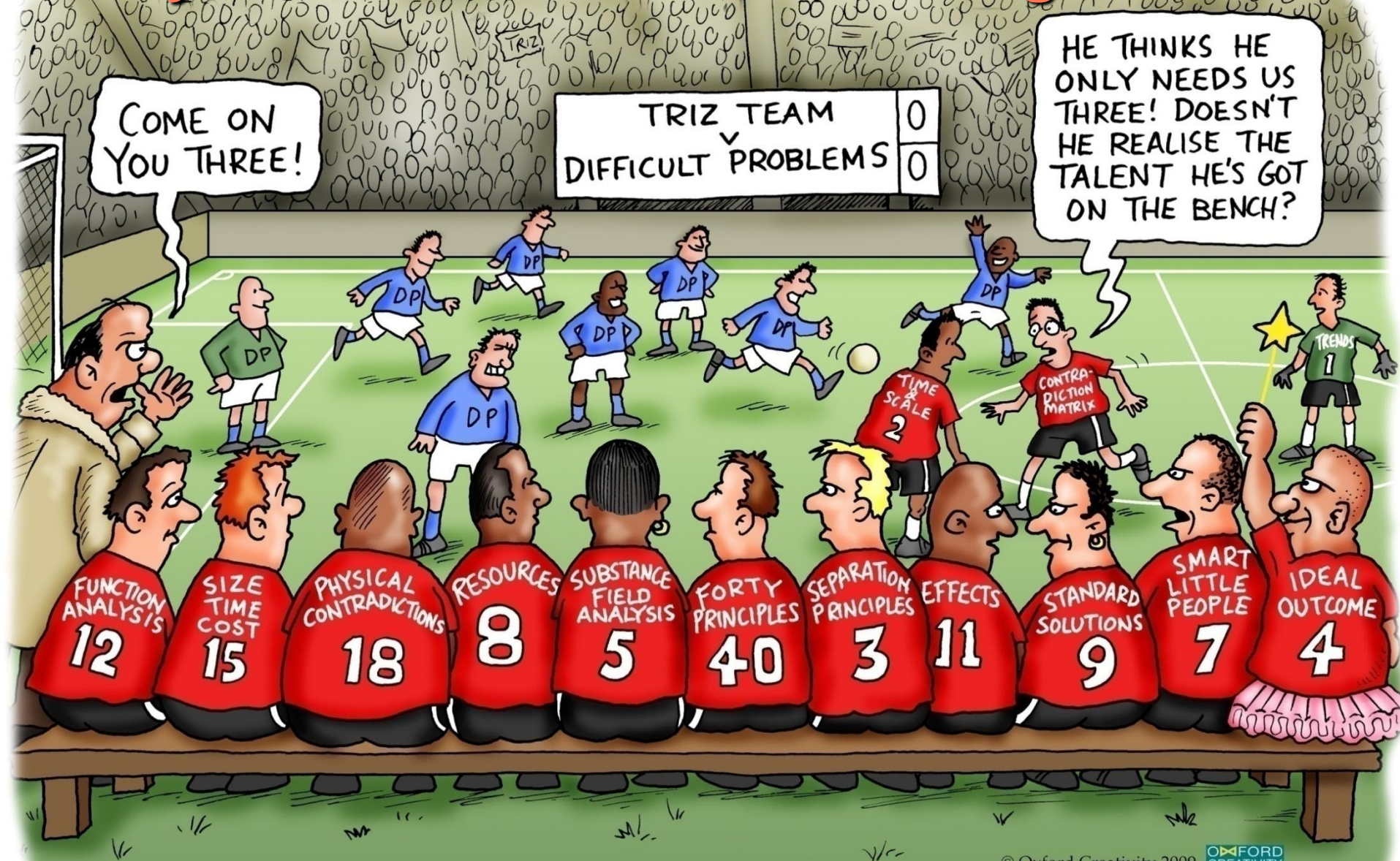
**Ideal Systems =**  
**Clever use**  
**of available**  
**Resources**



# Resources in BAE Systems

- Life Cycle Management System (LCMS)
- BAE Systems training portals which were run by Xchanging
- TRIZ successes
- Intranets (Create a TRIZ intranet)
- TRIZ Enthusiasts (but beware of gatekeepers)

# Many TRIZ Tools - favourites are good & bad



© Oxford Creativity 2009



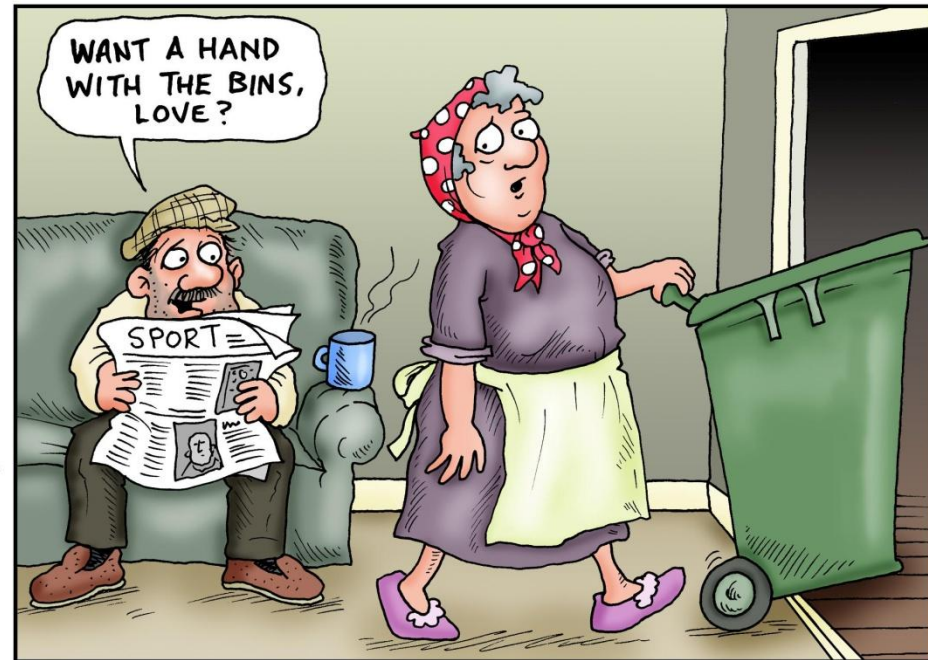
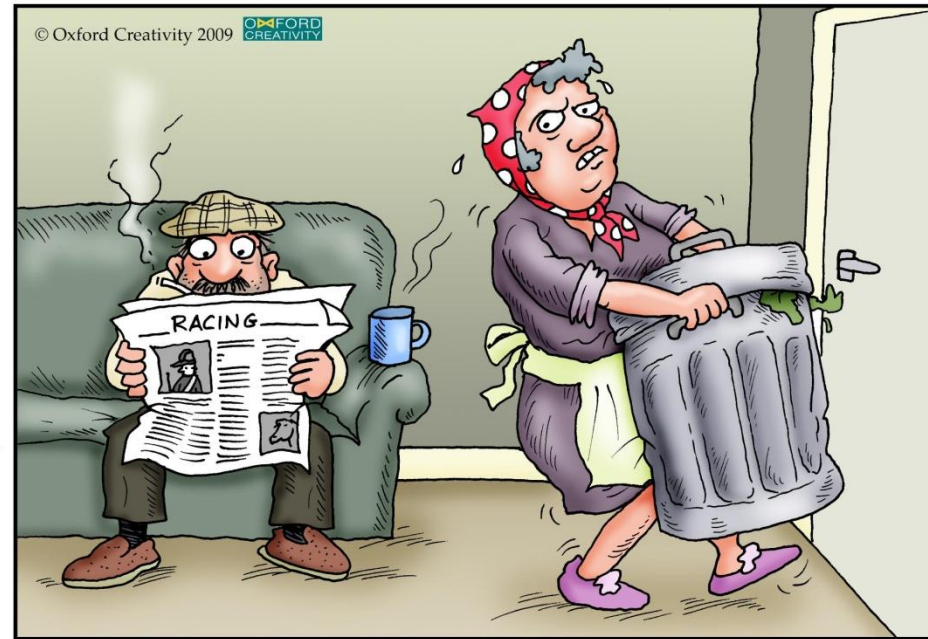


# The Ideal Solves the Problem by itself

Look for **Resources**  
close to the problem  
**Time and Place**  
for we need to think in  
**Time & Scale**



# Combine resources to create better Solutions



# Use TRIZ to solve your problems of selling TRIZ

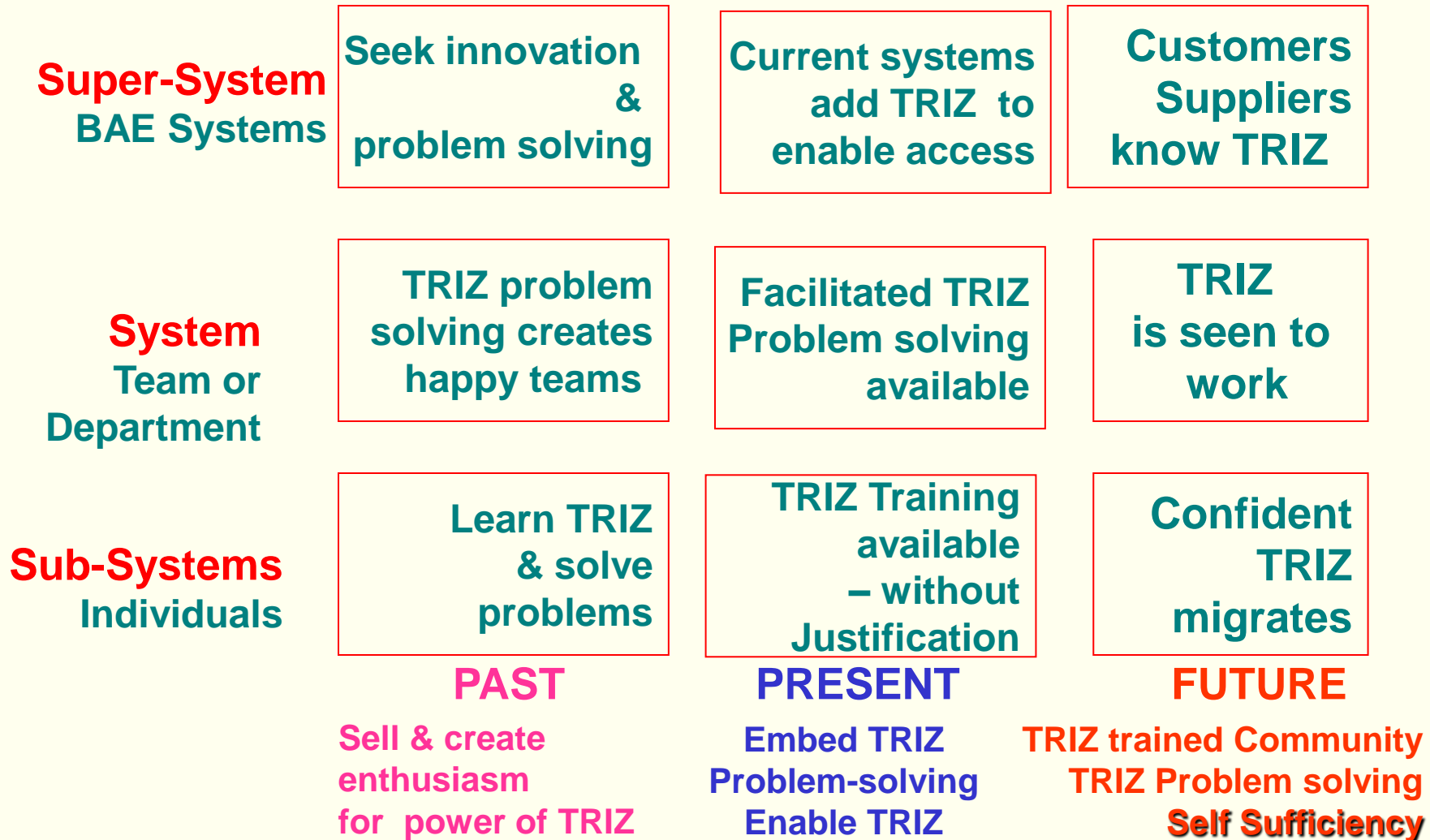
**Look at all available resources**

**Also Map resources in the System  
& Super-System & Sub-Systems**

# Time & Scale

<b>Super-System</b>			
<b>System</b>			
<b>Sub-System</b>			
	<b>Past</b>	<b>Present</b>	<b>Future</b>

# Time and Scale – TRIZ in BAE Systems



# Why TRIZ success in BAE Systems?

## TRIZ Learning

Consistent, well received, flexible learning workshops in many good locations

## Problem Solving

Available, well facilitated, good maps, good documentation, good results well publicised, and clear teaching of how to run a TRIZ session

## TRIZ Materials

Highest quality, clear, easy to use after the sessions, both books and Oxford Creativity A0 problem solving sheets

## TRIZ Access

Instant, universal, mandated for innovation and problem solving, part of existing systems

## Burden of TRIZ

TRIZ available but not burdensome to teams or managers - organisation done by Oxford Creativity or existing BAE resources and TRIZ slave

## TRIZ Teams

Unexpected benefits of HAPPY teams and excited and confident engineers

## TRIZ Value

Proved every time and passed every test

# How to make TRIZ Fail

**Purchase orders for every person and session**

**Make everyone explain to their boss 'what is TRIZ'**

**Keep saying its hard/difficult**

**Make it just for a clever few**

**Encourage them to spend lots on TRIZ software**

**Expose them to BAD TRIZ**

# How to make TRIZ Fail

- Purchase orders for every person and session
- Make everyone explain to their boss 'what is TRIZ' before they are allowed to learn it
- Keep saying its hard/difficult
- Make it just for a clever few
- Encourage them to spend lots on TRIZ software
- Expose them to BAD TRIZ

CAN SOMEONE PLEASE EXPLAIN  
TO ME THE EXPRESSION:  
'THE ELEPHANT IN THE ROOM'?

