

Agenda:

- 1. Motivation
 - Questions on Japanese Strong Monozukuri
- 2. Another example on the questions
- 3. Utilize TRIZ to make Monozukuri stronger

"Monozukuri" is usually translated into "production" or "manufacturing", because "mono" means "goods" and "zukuri" means "production". But it has broader and comprehensive meaning, including development, manufacturing, procurement, service and other efforts. It is truly Japan-oriented word, which means artistic efforts to create and produce goods by Japanese.

1. Motivation

← Questions on Japanese Strong Monozukuri

The Japanese products made through strong monozukuri

However, they have some problems currently, such as:

High Quality

→ Recall problems by major automobile manufacturers Conflict between quality and delivery date of products

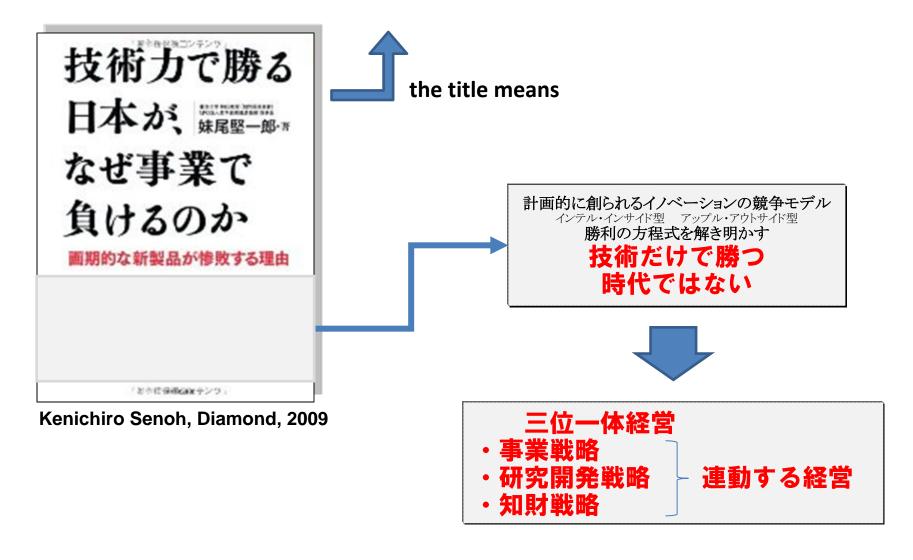
Lower Cost

→ Excessive functions with mobile phones, to make Japanese manufacturers isolated from global market

Excellent technologies have produced many products, but are not enough to compete in the global market.



Japanese manufacturers have advantages with technologies, but are losing businesses.

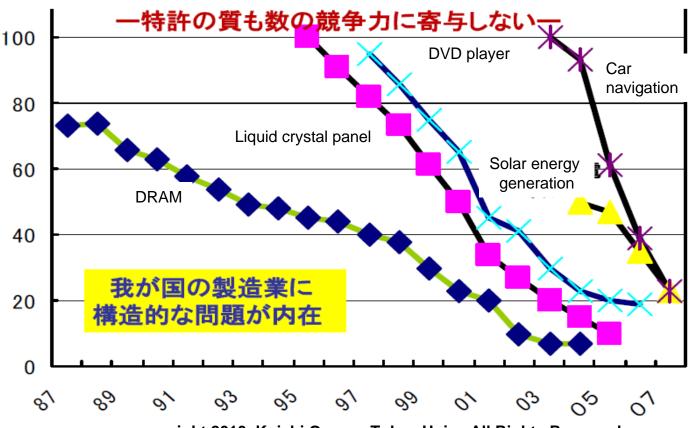


Technologies are advanced, but businesses run down rapidly

source:

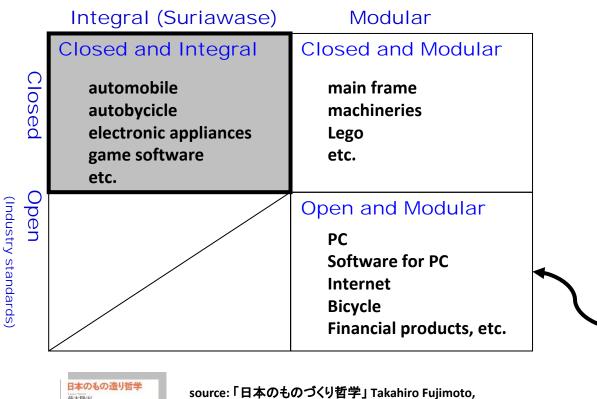
http://www.kantei.go.jp/jp/singi/titeki2/tyousakai/kyousouryoku/dai3/siryou3.pdf

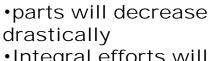
At the growing stage of the following products in the global market, Japanese manufacturers withdraw from it.



We believe Japanese monozukuri is very strong, but •••••

Basic types of monozukuri architecture are:





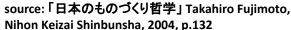
Electronic vehicle:

技術力で勝る日本が、瞬間の

なぜ事業で

負けるのか

 Integral efforts will not be needed



Suriawase approach should be applied to make

software

Software is essential parts of monozukuri today and tomorrow

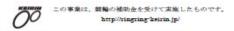


日機連21標準化-4

平成21年度 擦り合わせ型指向による組込みシステム開発 のプロジェクトマネジメント基盤の調査研究報告書

平成22年3月

社 団 法 人 日 本 機 械 工 業 連 合 会 特定非営利活動法人 日本プロジェクトマネジメント協会





The title is "Research report on the infrastructure of project management for embedded software development through suriawase approach"

source:

http://www.jmf.or.jp/japanese/houkokus ho/kensaku/2010/21hyojun_04.html

Suriawase can make it stronger to make software?

- •Require new features
- Differentiate products



Realize them with software at lower cost and in shorter time

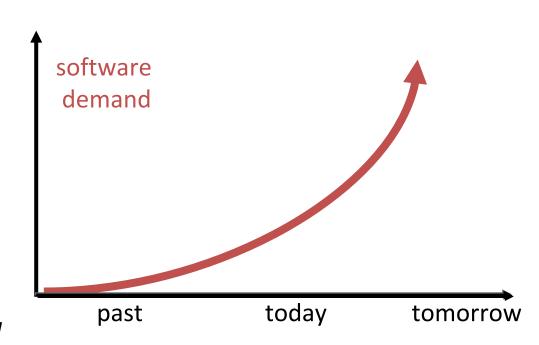


To produce any products, software are essential.



High demand to develop software causes larger and more complicated software.





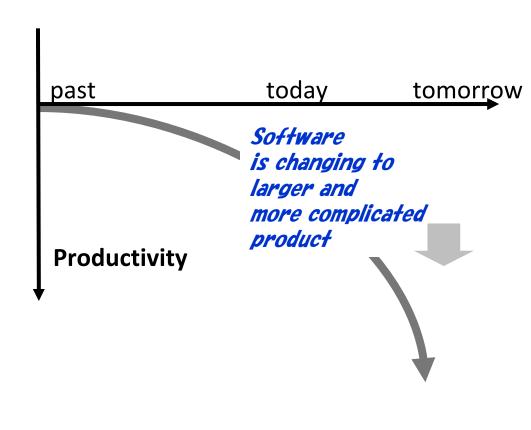
What large-scaled and complicated software causes in consequence?

Per capita productivity of software engineers decrease drastically!

- Increase development cost
- Increase ad hoc measures
- No time to develop new ideas and products
- Increase human resources
- Oversea outsourcing
- Reduce to re-work (negative suriawase)
- Improve the process with CMMI
- Employ more productive tools

Enough measures to the future?

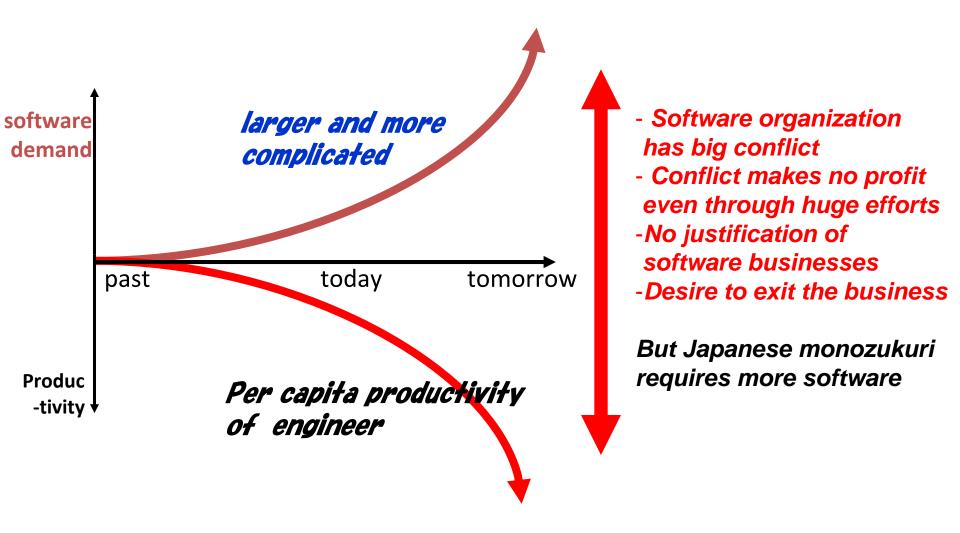
- However, we cannot see effective changes
- Require fundamental innovation



Software Business Crisis

Big gap between software demand and supply

→ Software businesses are failing!



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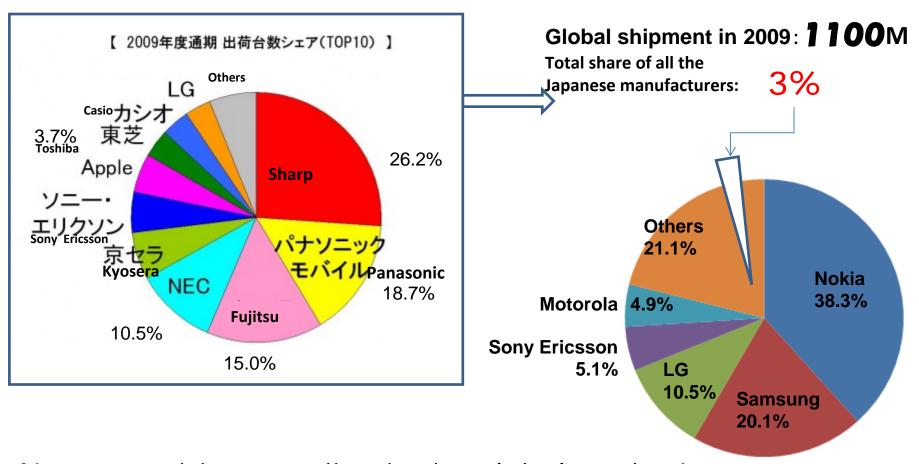
Examples: Manufacturers of Mobile Phones

Volume of domestic shipment in 2009: **34** Millions

Fujitsu and Toshiba integrated

to the second manufacturer (share 18.7%)

Source: http://www.m2ri.jp/newsreleases/main.php?id=010120100422500



No competitive standing in the global market!

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Some characteristics of software business are:

Characteristics:

- 1. 開発プロダクトとプロセスが人の頭のなかに 形成され外部から見えない
- 2. プロダクトとプロセスのエンジニアリングが、 はっきりしないまま開発が進む
- 3. 開発コストの大半が人件費である
- 4. ハードウェア製品に占めるソフトウェア部分 の割合が大幅に増加している
- **5**. Cost to reproduce software is proximate to zero
- 6. ネットワークで容易にソフトウェア成果物を 移動させることができる
- 7. ソフトウェア開発のあり方は、欧米の考え方が支配的である
- 8. 要求がよく追加される、また変更される (要求は無限にある)
- 9. ソフトウェアテストの組み合わせは無限である (すべてのケースをテストすることは不可能)
- 10. オンディマンドによりソフトウェアを出荷する ことも可能である
- 11. 技術者の時間を在庫することができない
- 12. 核となる技術者が常に不足している
- 13. 技術者の考え方・開発活動によって、成果に著しい差が出る

In order to make software (-intensive) business successful, it is needed to understand their characteristics.



In case of shipping the same size of software, the more shipping volume is, the less cost per embedded- software product.

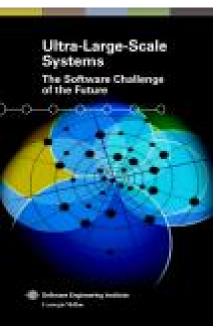
Nokia is larger ten times in the shipping volume than all the Japanese manufacturers

Comprehensive source: http://j-net21.smrj.go.jp/develop/jit/entry/004/20071130-18.html

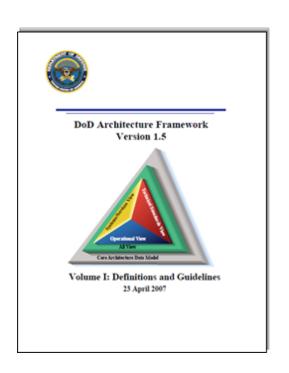
(this fully translated page can be asked to the e-mail address at the final page)

Software is becoming larger and more complicated

Ultra-Large-Scale Systems: The Software Challenge of the Future By Linda Northrop, SEI



DoD Architecture Framework



Software businesses are more and more difficult from now on!

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Methods and tools to develop software has been evolving

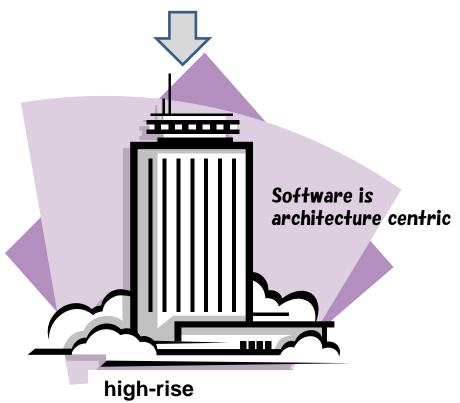
Learn how to develop software from older members, then build



cave

Learn software development and business theoretically and systematically

- management strategy / portfolio/program/project
- Domain engineering
- Systems engineering / software engineering



2. Another example on the questions

→ Car navigation system



- -Very competitive domestically and globally
- -Larger and more complicated software required
- -The same consequence may happen as mobile phones

Overseas competitors:





http://gpsmagazine.com/2007/06/garmin vs magellan vs tomtom which gps picks the best routes.php

tomtom

Current market:

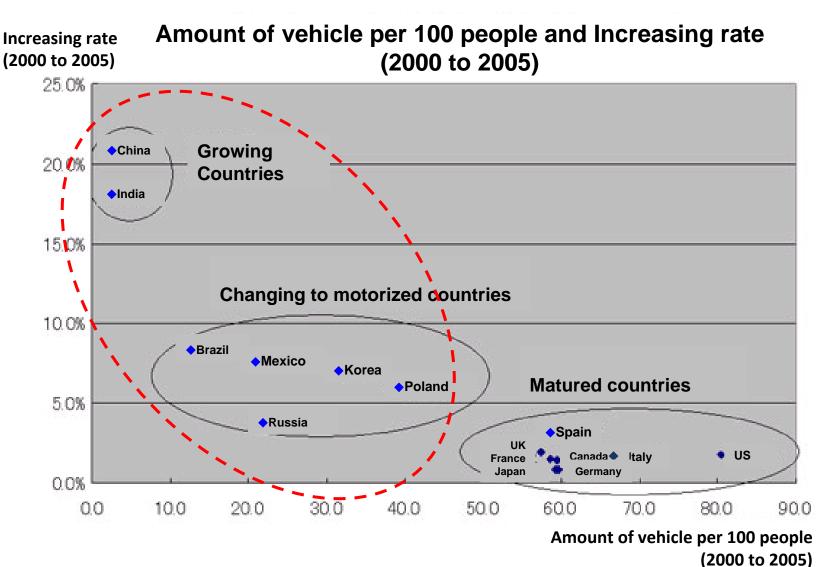
				<u></u>					<u> </u>	
	Asia				Africa	America		Europo	Aust-	Total
	Japan	China	India	Total	Airica	North America	South America	Europe	ralia	Total
Population (Million)	130	1350	1200	4170	1030	550	390	730	40	6910
Estimated Number of Vehicles (Million)	0.8	>0.5	>0.2	>1.9	>0.1	>3.0	>0.4 I	>2.9	>0.2	>9.8
		1								
High Grade	P社	 - -								
PND	s社	 								
						/				
Hand-set Navi										

PND: Portable Navigation Device

Type of product: OEM product (genuine parts of vehicle) and openly marketed product

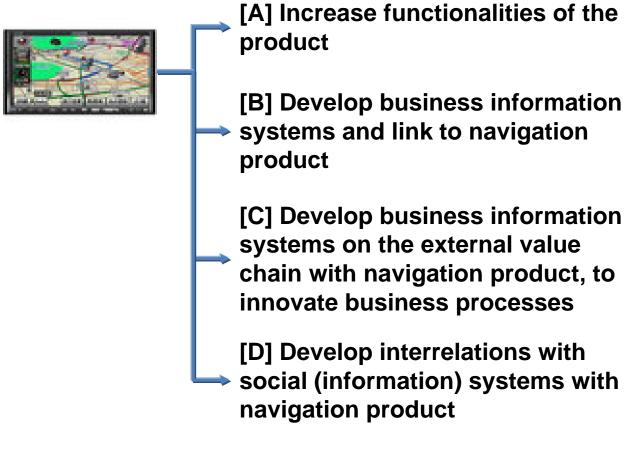
Source of "Estimated number of Vehicle in region": http://www.jama.or.jp/world/world/world/http://www.jama.or.jp/world/world/http://www.jama.or.jp/world/world/http://www.jama.or.jp/world/world/http://www.jama.or.jp/world/world/http://www.jama.or.jp/world/world/http://www.jama.or.jp/world/world/http://www.jama.or.jp/world/world/http://www.jama.or.jp/world/world/http://www.jama.or.jp/world/

Potential market:



Source: http://www.jama.or.jp/world/world_2t1.html

Potential of (Car) Navigation:



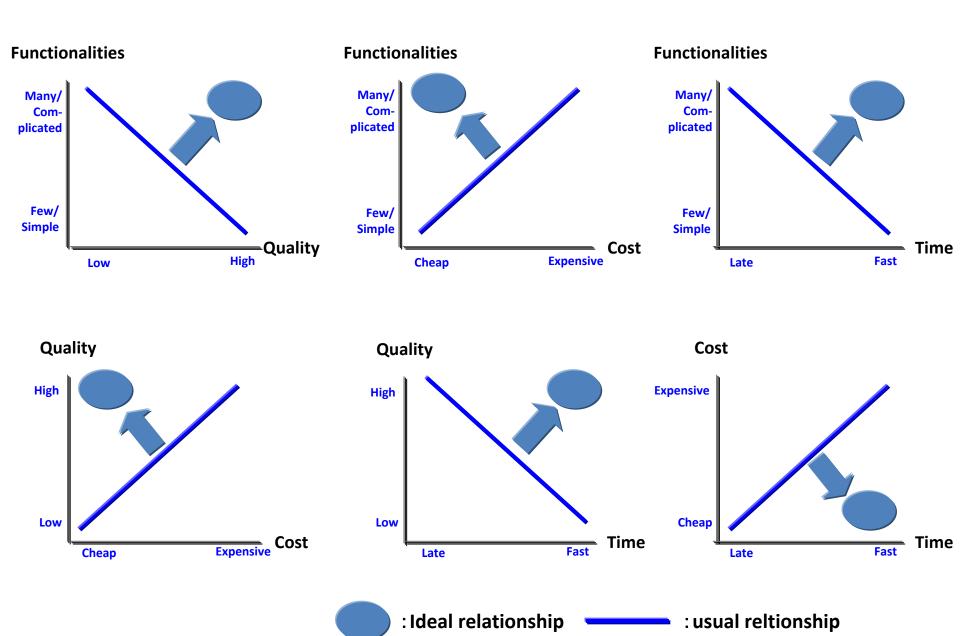
Hugh potentials of new products, services, and more

Common efforts to realize potentials:

- ·Increase features
- ·Higher quality
- ·Lower cost
- ·shorter delivery time



3. Utilize TRIZ to make monozukuri stronger



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TRIZ parameters to solve software problems:

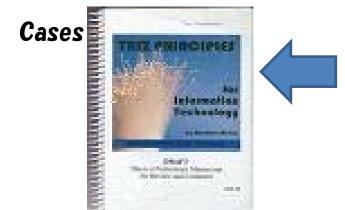


- 1. Size (Static)
- 2. Size (Dynamic)
- 3. Amount of Data
- 4. Interface
- 5. Speed
- 6. Accuracy
- 7. Stability
- 8. Ability of Detect/ Measures
- 9. Loss of Time
- 10. Loss of Time

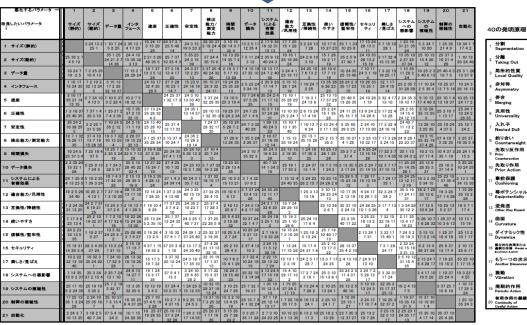
- Harmful Effects
 Generated By System
- 12. Adaptability/Versatility
- 13. Compatibility/Connectivity
- 14. Ease Of Use
- 15. Reliability/Robustness
- 16. Security
- 17. Aesthetics/Appearance
- 18. Harmful Affects On System
- 19. System Complexity
- 20. Control Complexity
- 21. Automation

Contradiction Matrix for Software





TRIZ Principles - for Information Technology by Umakant Mishra



拡大/縮小

Big Question:

What TRIZ (Theory of inventive problems solving) seeks is:



To solve problems and realize products/services to be ahead from competitors

However, even if we take a lead in specific technologies, we are losing businesses.



We should be aware that leading of technologies is not enough.

Why?
It is not enough to make efforts to take advantages of TRIZ?

Or, TRIZ could not solve complicated problems mixed technologies and businesses?

Factors for stronger monozukuri



Make sure again and again where we stand.

"Survival of the fittest" C. Darwin

New Model to re-constructed monozukuri

Excellent factors in the existing models

- Refined Suriawase
- Lesson Learned of recalls and failures
- Reverse ideas of superior technologies and inferior businesses
- Recognized Japan-oriented methods, such as TQM, QFD, Taguchi method

Global Standards as a bottom line

- Systems Eng. Standards
- -INCOSE
- Software Eng. Standards
 - -Software Product lines
 - -cmm(I)
- Project Management Standards
- **—РМВОК**
- Quality Standards
 - -ISO9000/25000, etc.
- •Industry-specific Global Standards
- etc.

Diverse tailoring capabilities

- Globally applicable
- Global business environment
 - —Internet
- —Digital Monozukuri
- Virtual MonozukuriProcess
- Acceptance of diversification
- Many customization
- Quick responsiveness

Newly establishing strengths with Japanese Monozukuri

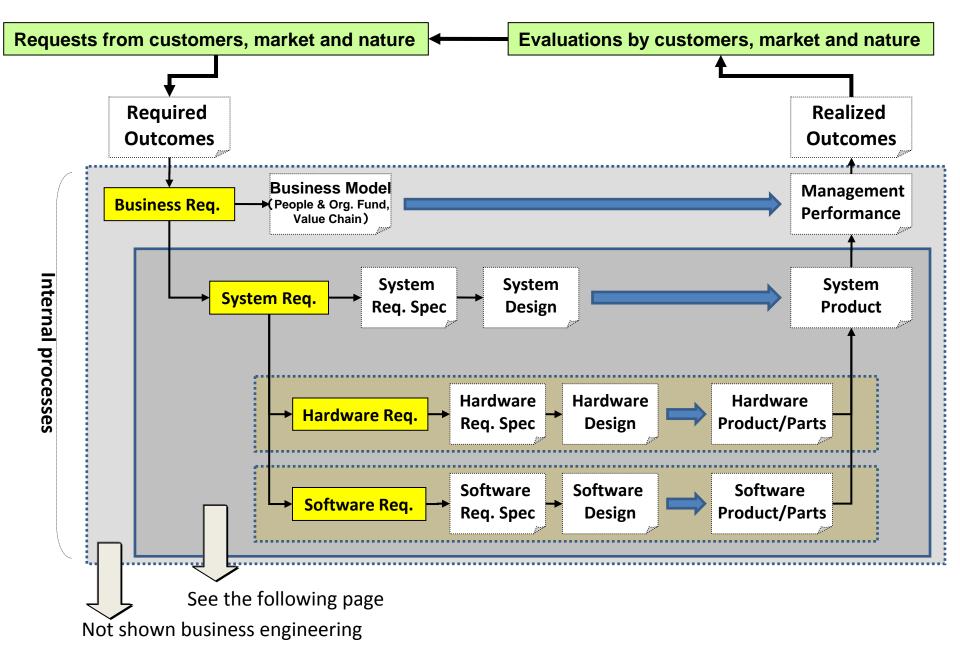
- Adhere to Japanese quality (goods, monozukuri, businesses)
- Suriawase with global customers
 (Vitalize monozukuri mind more)
- Incorporated Japanese strength, such as:

P2M

IP Management

 Prepare for next generations of monozukuri, including ultra-scaled software development

Basic Framework for Monozukuri



Systems Engineering Process by INCOSE

Major Three Processes:

Technical Processes

→ see the following page

Project Processes

- -Project Planning
- -Project Assessment
- -Project Control
- -Decision-Making
- -Risk and Opportunity Management
- -Configuration Management
- -Information Management

Enterprise and Agreement Processes

- -Enterprise Environment Management
- -Investment Management
- -System Life Cycle Processes Management
- -Resource Management
- -Quality Management
- -Acquisition Management
- -Supply

Enabling Systems Engineering Process Activities

- -Decision Management
- -Requirements Management
- -Risk and Opportunity Management

Systems Engineering Support Activities

- -Acquisition and Supply
- -Architectural Design
- -Configuration Management
- -Information Management
- -Investment Management
- -Project Planning
- -Quality Management
- -Resource Management
- -Validation
- -Verification

Speciality Engineering Activities

- -Design for Acquisition Logistics
- -Electromagnetic Compatibility Analysis
- -Environmental Impact Analysis
- -Human Systems Integration
- -Mass Properties Engineering Analysis
- -Modeling, Simulation and Prototyping
- -Safety & Health Hazard Analysis
- -Sustainment Engineering Analysis
- -Training Needs Analysis

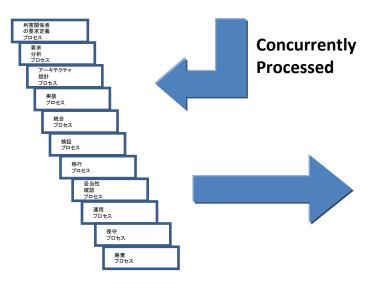
Tailoring

- -Tailoring Process
- -Traps in Tailoring

source: Systems Engineering Handbook Ver. 3.1

Technical Processes:

Stakeholder Requirement s Definition Requirements Architec -tural Design	Imple- menta- tion Integration	- Verifica- tion	Transi- tion	Valida- tion	Opera- tion	Mainte- nance	Disposal	
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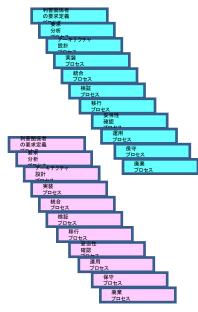


Through three innovations Samsung became the largest company in the world

Three Innovations are:

- Process
- Organization and People
- Product

According to the book titled "危機の経営" Hatamura and Yoshikawa, Kodansha, 2009



Innovated simultaneously multiple product lines



If TRIZ is useful for business innovation, it will be applied to innovate management including processes, organizations, people as well as products/services.

Views on Suriawase-oriented software development (1/2)

OImportance of Suriawase

In order to keep sustaining business growth, it is required to take a lead through suriawase efforts

OSuriawase Processes

①Suriawases in technical processes

To develop systems requirements, requirements analysis, architecture design, hardware and software design, implementations (among processes / inside of process)

2Suriawases in management processes

Suriawase with business policy and plan, at the kick-off stage, planning stage, production and maintenance stage and other stages

OTypes of Suriawase

Two types: [Positive] and [Negative]

source: Chapter 1 of the research report shown at the page 7





Through pushing to improve existing models, an innovation will never happen. J
(Senoh's Innovation Principle 1)

「Innovation drives out existing model and makes its effectiveness nothing.」
(Senoh's Innovation Principle ✓

2)

Views on Suriawase-oriented software development (2/2)

-Types of Suriawase (continued)

- ① Objectives-driven, such as
 Direct the future, Establish Objectives, Solve Issues
- 2 Specific-issue-focused, such as Designs, Operations, Improvement
- ③ Problem-focused, such as Problem-solving, Eliminating not-accomplished issues, Correct errors (Keep control)
- ①、②: 「Positive Suriawase」
- 3 : 「Negative Suriawase」
- Suriawase done very often in the development of embedded software
- Improve and eliminate negative suriawase
- Increase positive suriawase in the right way

source: Chapter 1 of the research report shown at the page 7





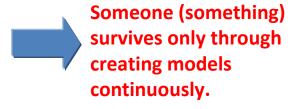
「Innovation on higher model has always a competitive advantage」

(Senoh's Innovation Principle 3→

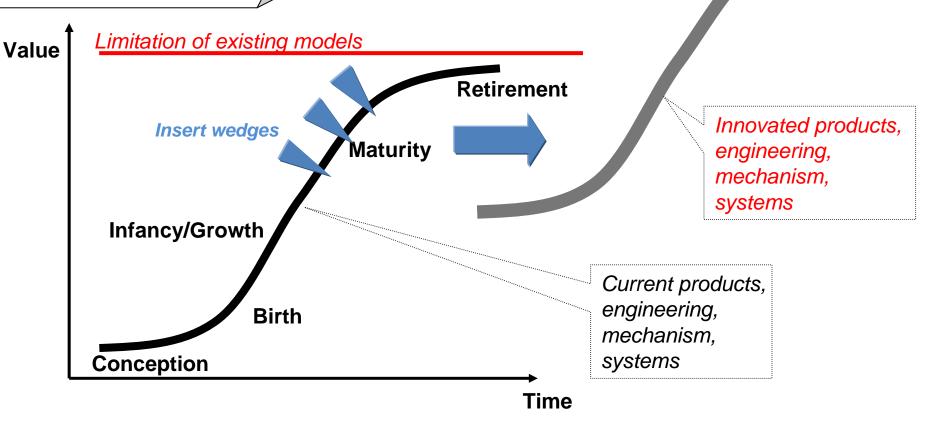
Contrive to innovate

The competition among the same models is done through improvement, but the one among the heterogeneous models through innovation.

(Senoh's Innovation Principle 6)



「Product innovation is stronger than process innovation」
(Senoh's Innovation Principle 5)



Source: "Hands-On Systematic Innovation" Darrell Mann, CREAX Press, 2003

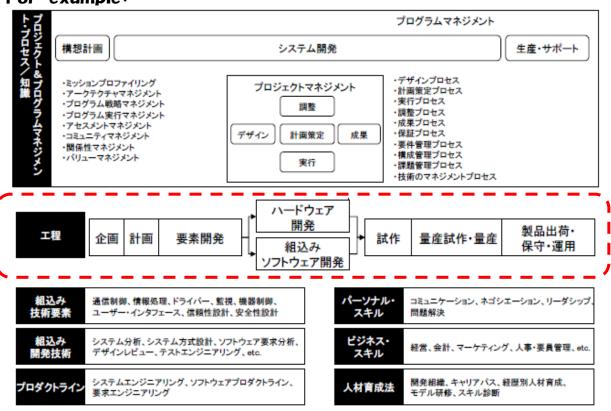
My environment required to innovate very often

Dilemma of innovation: We don't want to take the risks of the innovation. but do want to take a lead How?

- ·Concentration in Core Competence
 - → Resource Management
- ·Portfolio Management

- ·Make TRIZ more practical
- ·Share and utilize practical information on TRIZ

For example:



図表 1-4 プロジェクト&プログラムマネジメント・フレームワーク概要

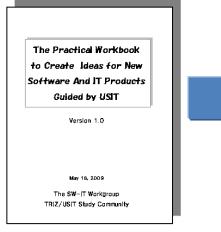
source: Chapter 1 of the research report shown at the page 7

One of Japanese strengths is a practical method called **P2M (Project and Program** Management), which focuses on much broader view of dynamic management to make Japanese.

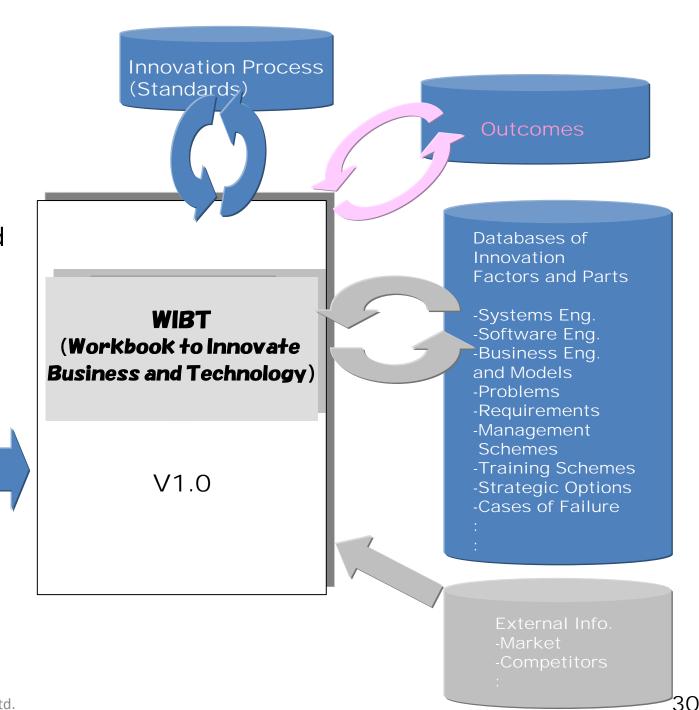
Engineers
apply TRIZ
concepts and
tools daily



Make them and monozukuri stronger



TRIZ Symposium 2009



WIBT Innovation Process



現状から

WIBT

(Workbook to Innovate Business and Technology)

V1.0

§ 1 Define the specific opportunity

- -Look at potentials
- -Locate opportunities
- -Select and define specific opportunities

§ 2 Define the specific value

- -Assure customers' and businesses' values
- -Create business models
- -Make successful scenario

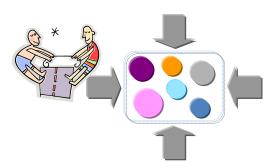
§ 3 Evaluate the specific value

- -Assure competitiveness
- -Establish innovated business strategy
- -Define exit strategy

§ 4 Realize the specific value

- -Synchronize with comprehensive management strategy
- -Take the leadership to realize agreed values
- -Get management involved







Thank you for your attention and hope your success with TRIZ!

Please feel free to ask any inquiries.

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