

# A Comparison of the Problem Solving and Creativity Potential of Engineers between using TRIZ and Lean/ Six Sigma



**Dr Paul Filmore, University of  
Plymouth, UK**

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*Effective people 'defined their own excellence', Mullett 2002*



# 1. Introduction

- The aim of this paper is to compare the Problem Solving and Creativity Potential of Engineers between those using TRIZ and those using Lean/ Six Sigma.
- To do this I shall take my previous work on developing 'highly effective engineers' (Filmore 2007a, 2008) and my work on 'breaking mindsets' (Filmore 2007b) as the basis.
- In the work on 'highly effective engineers', key attributes of engineers were identified (and will be discussed here) and then linked to the creativity/ problem solving potential of TRIZ practitioners.

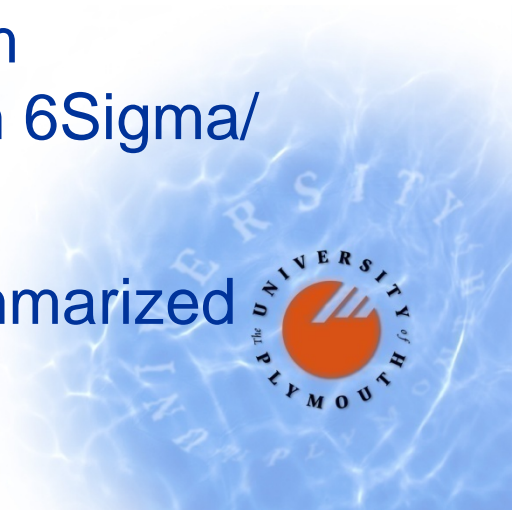


- Using the ‘highly effective engineer key attributes’ previously identified, this paper attempts to see how these come out with the Lean/ Six Sigma practitioners.
- It is then possible to ‘compare’ the TRIZ practitioners with the Lean/ Six Sigma practitioners and to make appropriate observations.



# Contents introduction

- This paper first introduces the concepts of mindsets and how they may block breakthrough thinking; where breakthrough thinking is considered a characteristic of a person who is highly creative and uses systematic problem solving methods.
- It then introduces the identification of the 'highly effective engineer key attributes' and their relation to TRIZ.
- The paper then considers the results from questionnaires and phone interviews with 6Sigma/Lean practitioners
- Finally the results are compared and summarized in the conclusion.



## 2. Mindsets and learning

- Mindsets were previously suggested (Filmore 2008) as being shown by people who:-
  - did not fully understanding the problem,
  - did not fully define the problem,
  - overlaid assumptions,
  - were not aware of resources available,
  - used only specific thinking preferences (which includes not being able to brainstorm effectively due to misunderstanding),
  - were not aware of psychological barriers etc.

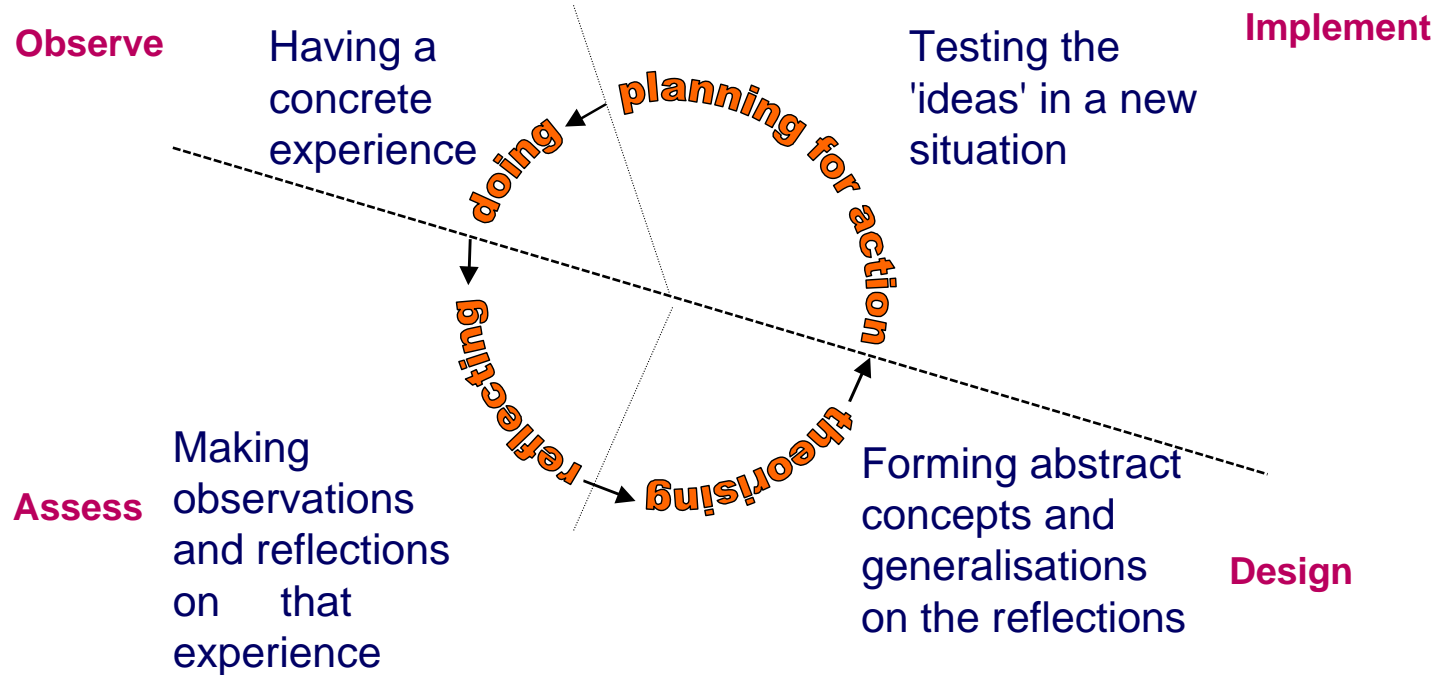


# Mindsets, Learning and Mental Models

- Mindsets are linked in the literature to learning i.e., the flexibility to change. For example, having gone through a learning experience, whether in the future, being exposed to a similar stimuli, the person will act differently i.e., whether they have learnt from the first experience.
- To learn, one needs to go around the complete Learning Cycle. Whether one learns, depends on whether one updates ones individual and shared mental models (mindsets): see next slides.
- Note that part of one's mindset is related to shared mental models i.e., from one's company, society etc.



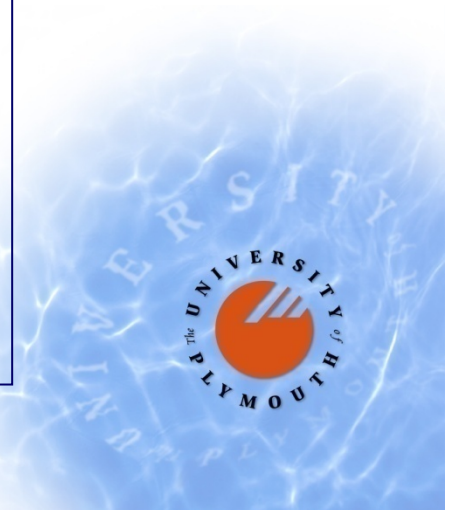
# The Learning Cycle: Link to Frames



**Key:**

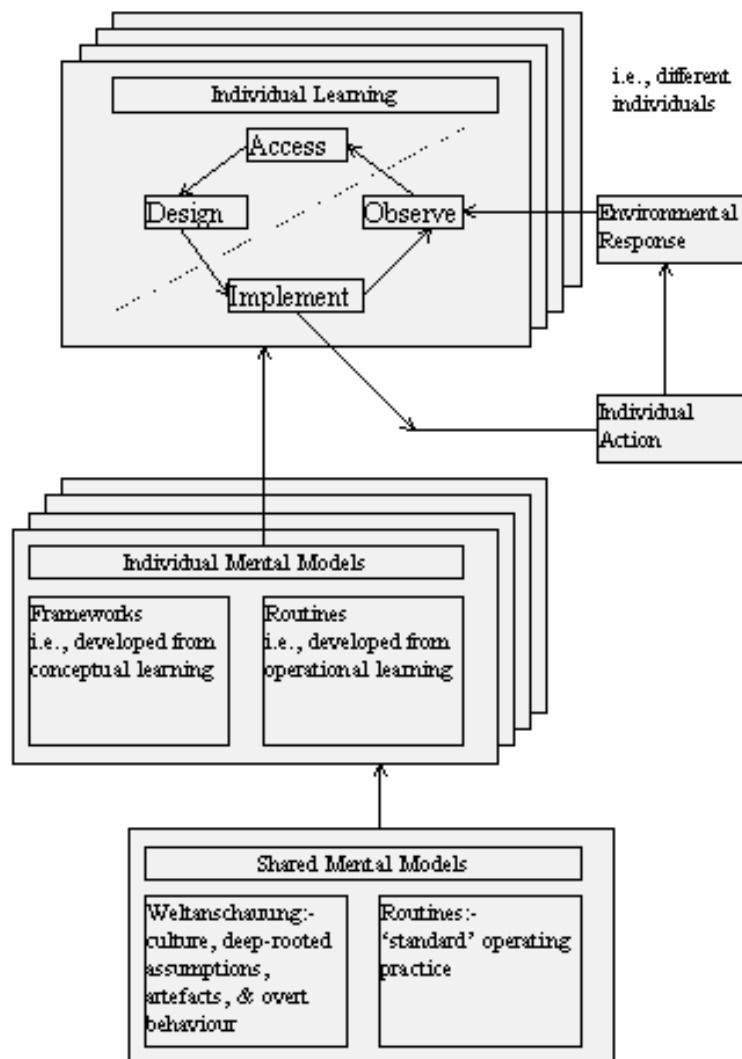
The Kolb Learning Cycle (centre),  
Lewin's Model,  
Koffman/Kim (Organisational Learning)

NB. Above the heavy dashed line is the operational learning facet i.e., the acquisition of skill or 'know how' and below the line is the conceptualisation facet i.e., the acquisition of 'know why'.





# Single Loop Learning



Source: Kim, D.H. (1993)

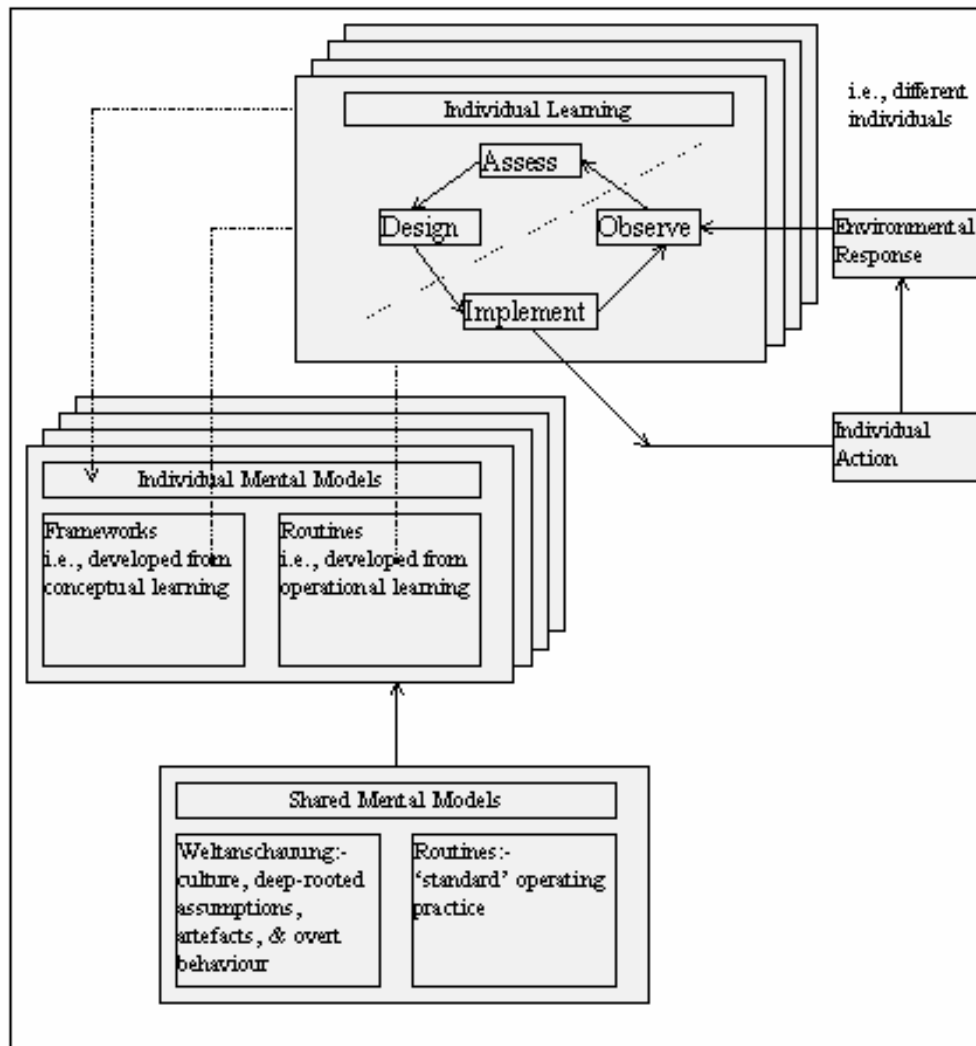
In Single Loop Learning, an individual has tried something out (*implement - action*) and observed a response.

They have learnt something e.g., acquired some knowledge, but with the same circumstances in the future, they **will act in the same way**. I.e., A definition of a **Mindset**.

(NB The individual and shared mental models may be drawn on i.e., to affect the individual's actions.)



# Individual Double Loop Learning



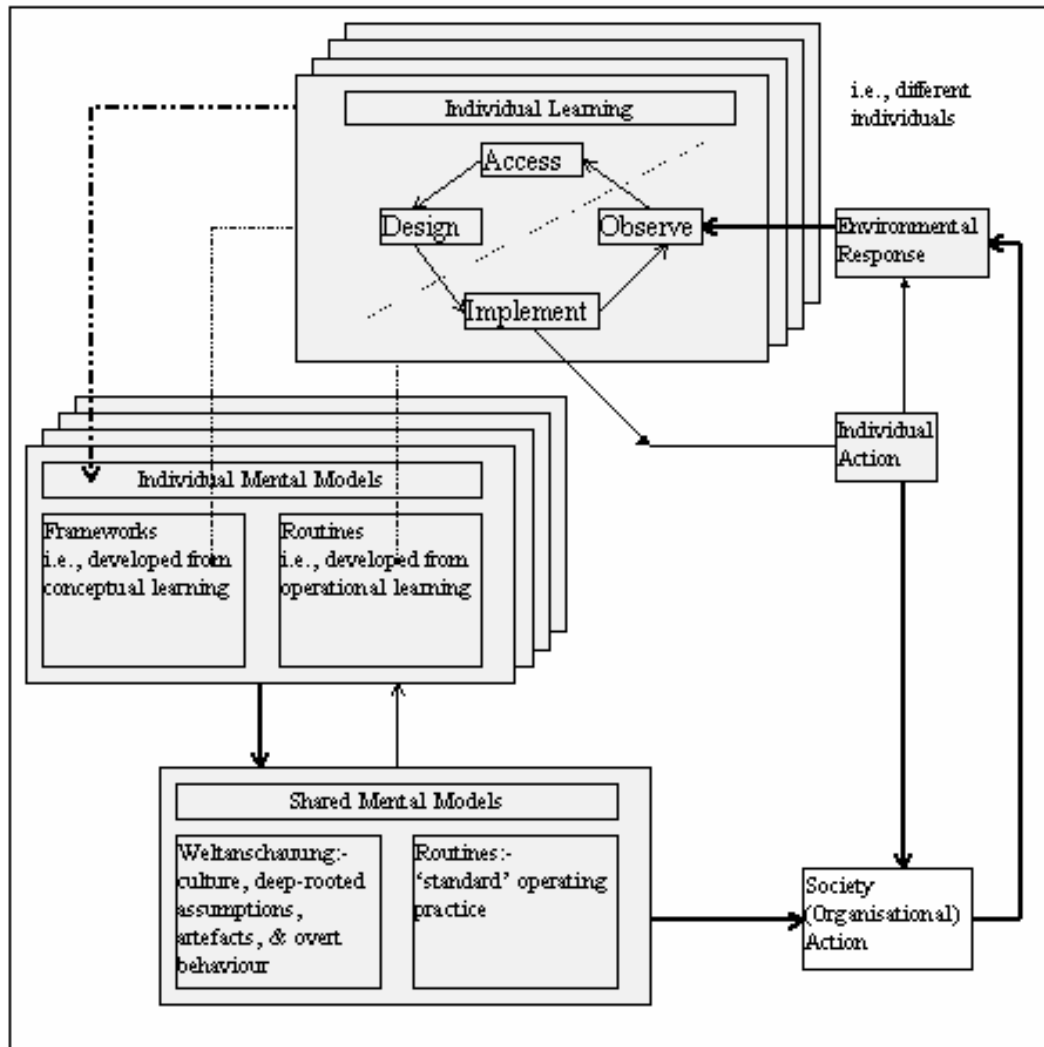
In Individual Double Loop Learning, learning has taken place as a result of assessment (theorising), which has altered the individuals mental models i.e., frameworks or routines (or both). In this case, when for example the same environmental response occurs, then a **different assessment** (reflection) would lead to a **different implementation** (action plan) i.e., affects future action.

Source: Kim, D.H. (1993)

(NB shared mental models may be drawn on).



# Society (Organisational) Double Loop Learning



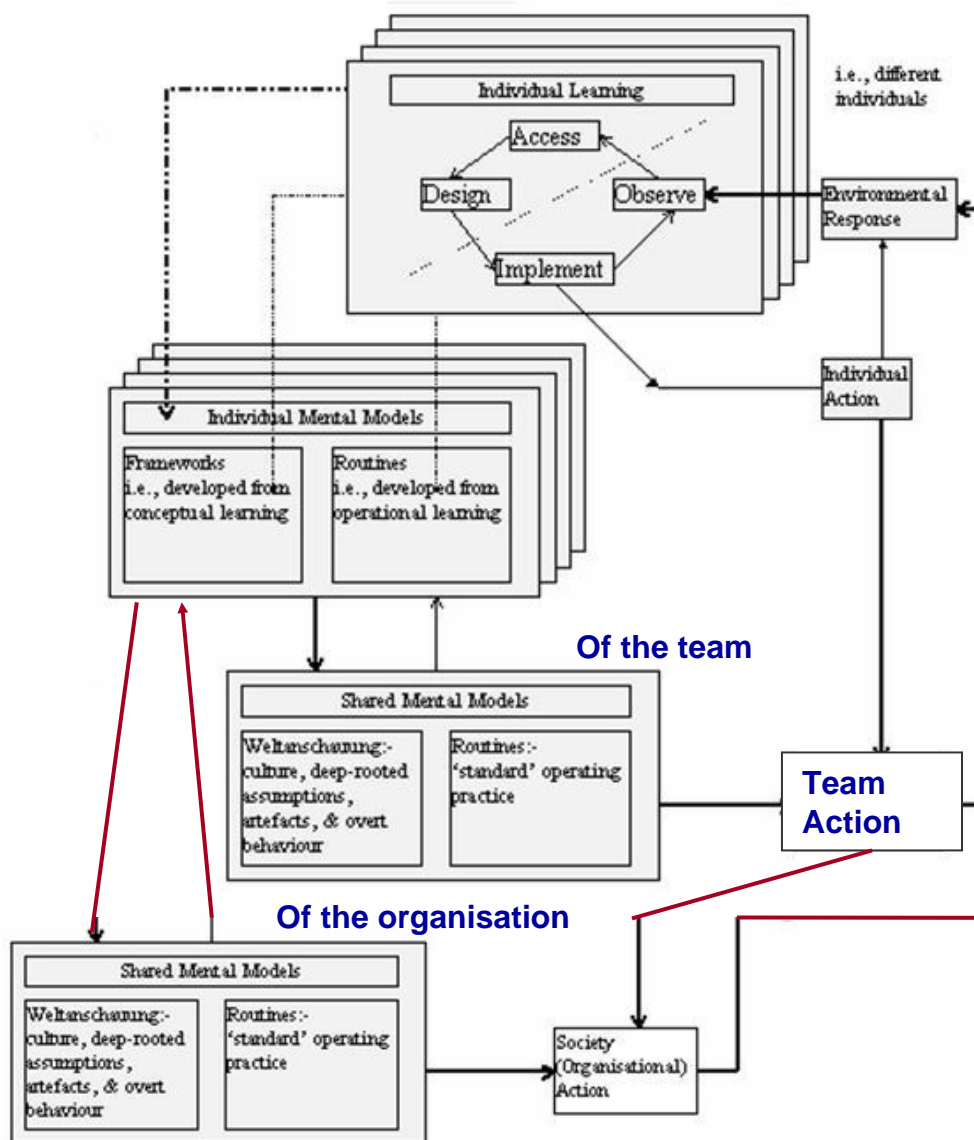
Source: Kim, D.H. (1993)

Organisational double loop learning occurs when individual mental models become incorporated into the organisation through shared mental models, which can affect organisational action.

E.g., double-loop learning occurs when an error is detected and corrected in ways that involve the modification of an organisation's underlying norms, policies and objectives.



# Suggestion: **Team** Double Loop Learning



Adapted: Kim, D.H. (1993)

**Team** double loop learning occurs when individual mental models become incorporated into the **team** through shared mental models, which can then affect **team action**.

E.g., double-loop learning occurs when an error is detected and corrected in ways that involve the modification of an **team's** underlying norms, policies and objectives.

**NB** Different teams can act differently as they can have different shared mental models i.e., different effectiveness level.



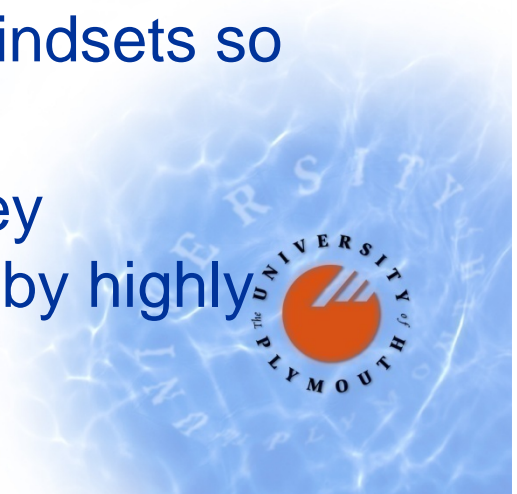
# Link to 'highly effective engineers'

- Meier (2007) suggests seven habits of highly effective program managers (at Microsoft)
- Meier says of 'Habit 1' (Frame problems and solutions ):  
'Frames are the things mental models, metaphors, and conceptual frameworks are made of. Simply put, they're frames of reference. Effective PMs (Program managers at Microsoft) create useful ways of looking at the problems and solutions. **They create shared frames of reference** that help narrow and focus, while keeping perspective.'



# 3. TRIZ and effectiveness

- This section reviews briefly the work on identifying the attributes of highly effective engineers and the associations with TRIZ from previous papers(Filmore 2008, 2007a).
- There is little written about highly effective engineers. What is written is mostly based on how people adapt the soft skills to become extremely effective.
- The attributes identified are tabulated in Table 1 referenced with their source.
- Table 2 shows how TRIZ helps to break mindsets so that problem solving becomes easy
- Table 3 shows TRIZ tools etc. related to key characteristics/ approaches demonstrated by highly effective people



<b>Key characteristics/ approaches</b>	<b>Author</b>
Seeing the whole rather than the parts/ Visioning	Kelley 1999 (perspective), Meier 2007 (Habit 2 & 7)?, Elkins & Keller 2003 (boundary scanning; transformational leadership: creating a vision), Covey 2004 (Synergise), Box 1: Senge & Austin, Dung (1997)
Valuing difference	Covey 2004 (Synergise: particularly related to people)
Aspire above conformity	Mullett 2002
Being aware of our assumption	Meier 2007 (Habit 1)?
Developing win-win solutions	Covey 2004 (Think Win/Win)
'Thinking outside the box'	Elkins & Keller 2003 (view problems from new perspectives; idea generating)
Looking for 'breakthrough' c.f. incremental innovation	See section 3
Risk taking	Elkins & Keller 2003 (leader support of risk taking; project champions)

**Table 1: Key characteristics/ approaches demonstrated by highly effective people that may be related to 'breaking mindsets', Filmore 2008.**



**Table 2: Initial ideas as to how TRIZ helps to break mindsets so that problem solving becomes easy.**

TRIZ tool/ approach	Points helping in breaking mindsets
Resources and Constraints	* Helps understand and define the problem, and that everything available may be a resource
Functional analysis	* See the problem visually/ holistically/ overview as a system of interactions. * Understand relationships and the different types of interactions e.g., excessive, harmful, insufficient etc. * Identifies intangibles e.g., missing links that need to be explored.
Ideal Final Result (IFR)	* Balancing trade-offs is a limited way of thinking. Start with the ideal and work backwards to a practical position. * It helps identify the benefits. * Some things are free! NB these may be unused resources etc. Believe it!
Contradictions	* Do not use the word 'problem'. Defining a contradiction in terms of an improving and worsening pair(s) makes the issue seem more manageable. * Formulate the contradiction in terms of space or time etc. further helps to open possibilities of understanding and so by reduce mental blocks.
The Matrix	* A great resource of solution triggers * Brainstorm, or use other creative approaches e.g. using Syntetics, starting with these given triggers
Trends	* There is a (physical) limit where putting in large effort will get very little reward i.e., little increase in efficiency/ ideality etc. * Other industries have jumped s-curves already, so why reinvent the wheel? * The difference between incremental thinking and breakthrough thinking (i.e., jumping s-curves). * Which trends have you not considered as being relevant? * Shows us where and when to invent.
9-Windows	* Gets one away from the 'present' and 'systems' level thinking, by forcing one to consider the past and future and sub and super system level. * Helps to zoom in and out of problems e.g., identifying invisible problems and design points.
Problem Hierarchy tool	* Elucidates why you want to solve the problem and what is stopping you etc. * Helps define broader and narrower problem levels
Trim	* Helps to re-simplify a system, as the solving process often adds more complexity e.g. parts. Trim solution to same functionality.

**Filmore 2008.**



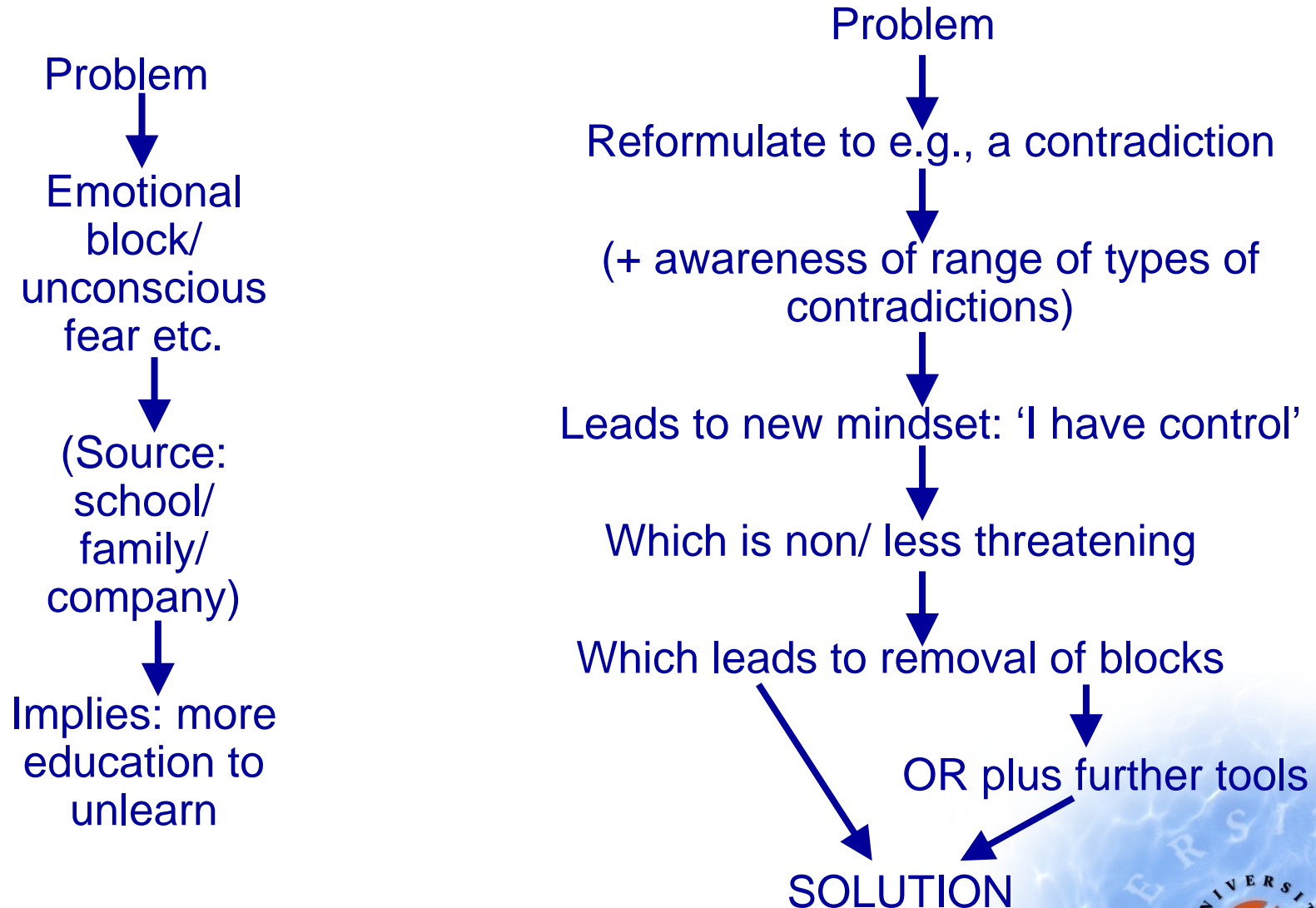


## Table 3: TRIZ tools etc. related to key characteristics/ approaches demonstrated by highly effective people.

Key characteristics/ approaches	TRIZ tool/ approach
Seeing the whole rather than the parts	IFR (Ideal Final Result) tool, Functional Analysis
Valuing difference	Being a creative TRIZ practitioner can make one have this awareness as one is always looking for difference.
Aspire above conformity	IFR tool. NB Being a TRIZ practitioner by definition, in the present climate, means aspiring to seek/ learn better tools
Being aware of our assumption	9 Windows, Trends, Resources tool
Using all resources available	Resources & Constraints tool
'Thinking outside the box'	Trends, 9 Windows, Functional Analysis, Smart Little People, Space-time-interface-cost
Looking for 'breakthrough' c.f. incremental innovation	IFR tool, Trends
Developing win-win solutions	Contradictions, Matrix, IFR, Trends
Risk taking	IFR, trends. NB TRIZ practitioners are looking for highly 'unusual' solutions, if using all the tools. Risk in the solution space is thus a common occurrence in practice.

**Filmore 2008.**

# TRIZ and Mindsets



**NB No 'mindset' = no problem**

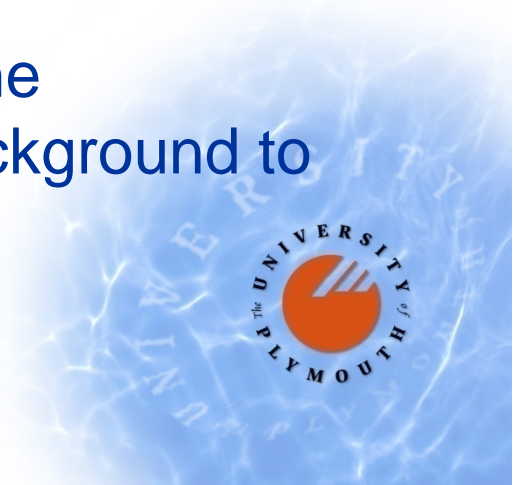


## 4. Six Sigma/ Lean and effectiveness

- As discussed earlier, the reason to look at Lean and Six Sigma is that these methods have current currency and so are promoted by many engineering managers.
- A simple questionnaire was developed and circulated to engineering companies in the UK and USA with whom I have contacts.
- The contacts asked their Lean or Six Sigma colleagues to fill in the questionnaire. The contacts thus had no link with myself and the majority did not know about TRIZ.
- The purpose of the questionnaire was to compare if Lean/ Six Sigma could be considered as 'effective' as TRIZ in breaking mindsets i.e., developing break through solutions.
- Results were received from the Pella Corporation (USA), Honeywell (USA), Xyratex (UK), Atlantic Inertia (UK) and others.



- The questionnaire simply asked the Lean or 6Sigma practitioner to identify:
  - Tools that had mindset breaking potential i.e., Table 2 previously.
  - Relate the tools to the previously identified 'highly effective engineer key attributes' i.e., Table 3 previously.
  - Give a brief background to their company implementation of Lean/ 6 Sigma
- The practitioner was also supplied with the TRIZCON2008 paper which gave the background to the work.



# Six Sigma result examples

Table 4

Key characteristics/ approaches	6Sigma tool/ approach	6Sigma tool/ approach (e.g., table 3 in the attached paper)	6Sigma tool/ approach
Seeing the whole rather than the parts	SIPOC: A tool for defining Problem, inputs, outputs, suppliers, process, and customers.	Process Flow, Fishbone, DOE	DMAIC, if one doesn't get bogged down in minutiae.
Valuing difference		Run Chart, Histogram, Distribution (plot the data, plot the data, plot the data) different chart formats will tell you different things.	Control charts and COV studies.
Aspire above conformity		The whole 6 sigma tool set – reduce variation, don't just aim for spec limit – aim for nominal.	COV looks for biggest contributor to variation; DMAIC asks that the result be linked to business need.
Being aware of our assumption	Comparative analysis: Tool looks at where and where not, when and when not, what and what not, and how many/how big.	FMEA. DOE will give you fact, assumptions & models can be wrong.	Process Map – Controllable, SOP, Noise, & boundaries
Using all resources available		Maximum info for minimum effort – stats tools will help.	
'Thinking outside the box'		DOE – push process to extremes – even if you don't need to go there – you will learn, and see the process signal more clearly from the noise.	Process Map – finding noise factors often finds a way to a solution.
Looking for 'breakthrough' c.f. incremental innovation		-	COV looks for biggest contributor to variation; DMAIC asks that the result be linked to business need. DOE/Regression looks for the 'big' effects relative to the inherent variation (noise variation...not to be confused with noise factors in process map!)
Developing win-win solutions		-	
Risk taking		Stats tools will help to reduce risk, confirm the data is reality	Predictions based on models of data (DOE/Regression)

Not truly creative

Not associated with breaking mindsets

Not individual's risk taking

# Lean result example

Table 5

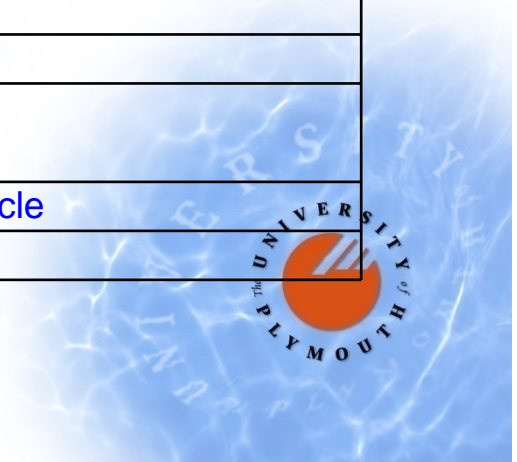
Key characteristics/ approaches	Lean tool/ approach
Seeing the whole rather than the parts	Value Stream mapping
Valuing difference	Lean Team experience has proven to me that more successful problem solving teams include different genders, Different generations, different backgrounds, different occupations, and different problem solving styles.
Aspire above conformity	At Toyota a projects success is based not only on traditional launch metrics(cost, timeliness, quality) but also on how much additional knowledge the project has added to the business.
Being aware of our assumption	Toyota production system is an ideal state to strive for in any process. In striving to meet the ideal state of one piece flow reasons arise that we can not meet it. In finding the reasons we are able to further examine the situation and find assumptions that keep us from being able to meet the ideal. Many cases a policy or rule of thumb is an impediment to making improvement rather than a physical constraint.
Using all resources available	
'Thinking outside the box'	Brainstorming both individually and jointly leads to some breakthrough thoughts Trystorming – quickly creating models to simulate, explain, and better understand the concept leads to new discoveries. Partial solutions – team is encouraged to share solutions that may solve some, but not all issues at hand. The diverse team can many times help to fill in the gaps, or may use the understanding gained from the one partial solution to improve the overall final solution.
Looking for 'breakthrough' c.f. incremental innovation	Moonshining – keeping brainstorm solutions alive that may not have an applicability immediately but may down the road. Observance of Nature – how does nature do it and what can we learn from it.
Developing win-win solutions	Improvement of the overall system is a win for all 3 key stakeholders – the customers, the owners, and the employees.
Risk taking	Individuals that understand and believe in the tools and the philosophy know the business very well on many different levels. They have a very deep level of understanding and can make traditionally risky decisions easier because of this understanding. Lean is also very much a culture of constant change for the better

# Lean Six Sigma result example

This organisation has a combined Lean Six Sigma approach which is a global top down and bottom up role out.

Table 6

Key characteristics/ approaches	6Sigma tool/ approach
Seeing the whole rather than the parts	Lots of Tools can be used but I would start with "Big Picture Mapping" then use "Value Stream Mapping" in most cases
Valuing difference	Impact Matrix, Pugh Diagrams, Value Stream Mapping ect...
Aspire above conformity	Kano
Being aware of our assumption	DMAIC project management cycle
Using all resources available	Good project management
'Thinking outside the box'	6 Thinking Hats
Looking for 'breakthrough' c.f. incremental innovation	DMEDI/DFSS Tools
Developing win-win solutions	DMAIC project management cycle
Risk taking	Kai-Zen low hanging fruit



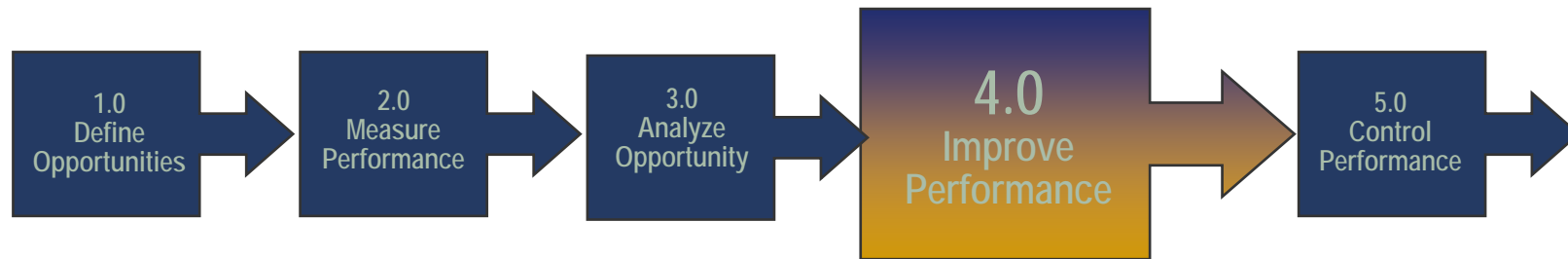
# Lean Six Sigma result example: 'Step 3' of the process



Objective	Main Activities	Potential Tools and Techniques	Key Deliverables
<p>To stratify and analyze the opportunity to identify a specific problem and define an easily understood problem statement. To identify and validate the root causes that assure the elimination of "real" root causes and thus the problem the team is focused on.</p>	<ul style="list-style-type: none"> <li>• Stratify Process</li> <li>• Stratify Data &amp; Identify Specific Problem</li> <li>• Develop Problem Statement</li> <li>• Identify Root Causes</li> <li>• Design Root Cause Verification Analysis</li> <li>• Validate Root Causes</li> <li>• Enhance Team Creativity &amp; Prevent Group-Think</li> </ul>	<p>Hypothesis Testing</p> <p>ANOVA</p> <p>Regression Modelling</p>	<ul style="list-style-type: none"> <li>• Data Analysis</li> <li>• Process Maps</li> <li>• Validated Root Causes</li> <li>• Problem Statement</li> </ul>



# Lean Six Sigma result example: 'Step 4' of the process



Objective	Main Activities	Potential Tools and Techniques	Key Deliverables
<p>To identify, evaluate, and select the right improvement solutions. To develop a change management approach to assist the organization in adapting to the changes introduced through solution implementation.</p>	<ul style="list-style-type: none"> <li>Generate Solution Ideas</li> <li>Determine Solution Impacts: Benefits</li> <li>Evaluate and Select Solutions</li> <li>Develop Process Maps &amp; High Level Plan</li> <li>Develop and Present Storyboard</li> <li>Communicate Solutions to all Stakeholders</li> </ul>		<ul style="list-style-type: none"> <li>Solutions</li> <li>Process Maps and Documentation</li> <li>Implementation Milestones</li> <li>Improvement Impacts and Benefits</li> <li>Storyboard</li> <li>Change Maps</li> </ul>

# Comments on results

- Six Sigma has few tools that people mentioned which could equate to the key characteristics/ approaches of highly effective engineers.
- Lean is in a better position with more tools that could be considered to stimulate the above characteristics.
- Lean Six Sigma certainly shows up the best as it has a more comprehensive philosophy with a greater spread of tools. There is still though the apparent underlying assumption, of when having gathered all the data, that the solution will pop out!



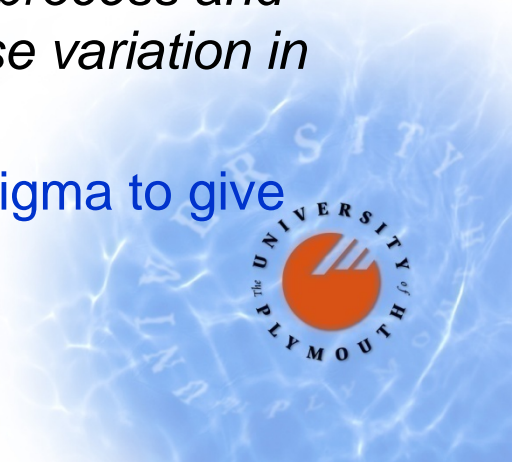
# Comment from a Lean Design Manager

*'My opinion is that we don't need to look for creativity in solving 95% of our problems. We generally know or can quickly identify the issues. It's then **a matter of doing something** to correct it. **That's the hard part!***

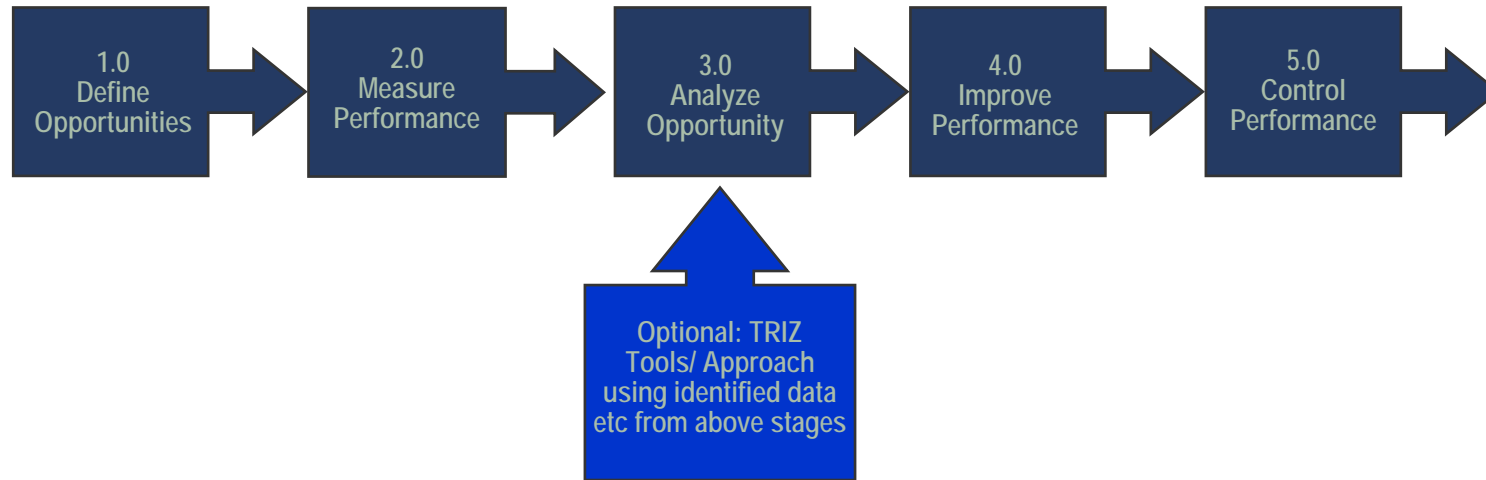
*The creativity would come into play with new product design. TRIZ certainly would have a place for us there.'*

## Comment:

- Surely, *'It's then **a matter of doing something**'* = creativity/ TRIZ?
- I think the problem is that Lean/ Six Sigma thinking is so heavily focused on asking questions such as: *'Identify all potential sources of variation: What steps do we do in this process and what are the inputs into each step that could cause variation in the output?'*
- We need to add a gate/ stage here in Lean/ Six Sigma to give the option of bring in TRIZ.



# The Future: Lean Six Sigma AND TRIZ?



- TRIZ has to be introduced here if creative or breakthrough solutions are required (not necessary if only optimisation or trade off solutions required).
- In many cases, a careful selection of TRIZ tools, not full ARIZ, should be used to promote general problem solving.



# Comparison with TRIZ results

- As a TRIZ practitioner, I find that TRIZ seems to have a much broader suite of tools to help support the 'highly effective engineer key attributes' (comparison of tables 3 with 4, 5 and 6) i.e., that TRIZ is better supported to support engineers be highly effective.
- So why is this not yet widely recognised (except at Samsung, Intel(?) and a few others)? Some of the reasons must be due to:-
  - Huge vested interests of the trained 6Sigma/ Lean managers/ black belts etc.
  - The reality that 6Sigma/ Lean works well for many industrial problems
  - The lack of understanding that 6Sigma/ Lean does not work for problems requiring breakthrough thinking.
  - That 6Sigma/ Lean practitioners perhaps are so steeped in statistical and process thinking that moving outside this is very difficult and may even feel threatening.



# Conclusion on the results

- In retrospect the results from the Lean/ 6 Sigma practitioners probably reflected busy professionals who had not (fully) grasped the background to the research or were too interested to show their system (as they were leaders promoting Lean/ 6 Sigma) in good light.
- The majority of the practitioners actually sounded interested in this work and were happy to discuss further.
- This work really needs face to face interviews to tease out the key factors to some depth before any definitive comparison between TRIZ and 6Sigma/ Lean can be made.
- The reality that is made apparent here, is that TRIZ is doing something different i.e., it is useful for the 5% of problem solving problems that need breakthrough thinking. For the other 95% of industrial problems, a judicious choice of particular TRIZ tools should help the incremental thinking problem solving process but is not always necessary.



# 5. Conclusions

- This paper employed the previously identified attributes of highly effective engineers associated with their potential for creativity and problem solving to form the basis of a questionnaire.
- Using the questionnaire it attempted to identify the potential of using different 6Sigma/ Lean tools to break mindsets and secondly to relate the identified attributes of highly effective engineers to the 6Sigma/ Lean tools/ approach (Tables 4 - 6).
- It shows that TRIZ has better toolsets for creative and breakthrough thinking type problems; these have been associated with highly effective engineers previously.
- The results show that Lean Six Sigma has the closest tool set/ approach with that relevant for 'highly effective engineers', with Lean and then 6 Sigma of less use. Even with Lean Six Sigma, there is a place for a TRIZ gateway dependant on problem type. Also with all methods, some of the TRIZ tools are relevant to help with the general problem solving stage of the process.



# Conclusions continued

- This implies that TRIZ has very serious advantages that need to be taken seriously by the professional engineering community and should form part of professional development (CPD) for engineers in general.
- There is need for future work to back up these preliminary results. This will need in-depth interviews.
- TRIZ thus has still yet to see its time of fruition i.e., general acceptance in the portfolio of skills required for highly effective engineers.





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*'The great end of life is not knowledge  
but action'*

Thomas H. Huxley (1825- 1895)

**Thank you**

**Dr Paul Filmore**

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